MITCHELL & CO., P.C. 110 EAST MARKET ST. #200 LEESBURG, VA 20176

THE LAND TRUST OF VIRGINIA, INC. P.O. BOX 14 MIDDLEBURG, VA 20118-0014

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CLIENT'S COPY

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING

December 31, 2018

| Prepared for | THE LAND TRUST OF VIRGINIA, INC. P.O. Box 14 Middleburg, VA 20118-0014 |
|----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Prepared by | MITCHELL & CO., P.C. 110 EAST MARKET ST. #200 LEESBURG, VA 20176 |
| Amount due or refund | Not applicable |
| Make check payable to | Not applicable |
| Mail tax return and check (if applicable) to | Not applicable |
| Return must be mailed on or before | Not applicable |
| Special Instructions | This return has been prepared for electronic filing. If you wish to have it transmitted electronically to the IRS, please sign, date, and return Form 8879-EO to our office. We will then submit the electronic return to the IRS. Do not mail a paper copy of the return to the IRS. |

***** THIS IS NOT A FILEABLE COPY *****

IRS e-file Signature Authorization for an Exempt Organization

, 2018, and ending For calendar year 2018, or fiscal year beginning

OMB No. 1545-1878

Department of the Treasury

Form **8879-EO**

▶ Do not send to the IRS. Keep for your records.

| Internal Revenue Service | ➤ Go to ww | w.irs.gov/Form8879EO for the latest inforn | nation. | |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Name of exempt organization | | | Employe | er identification number |
| THE LAND TRUST | r of VIRGINIA, | INC. | 54- | 1601471 |
| Name and title of officer CHRISTOPHER C CHAIRMAN | . DEMATATIS | | | |
| | Return and Return Info | rmation (Whole Dollars Only) | | |
| on line 1a, 2a, 3a, 4a, or 5 a | a, below, and the amount on the ank (do not enter -0-). But, if y | Form 8879-EO and enter the applicable amo hat line for the return being filed with this forn ou entered -0- on the return, then enter -0- on | n was blank, then leav the applicable line bel | e line 1b, 2b, 3b, 4b, or 5b, ow. Do not complete more |
| 1a Form 990 check here | ▶ X b Total revenu | e, if any (Form 990, Part VIII, column (A), line | 12) 1 b | 2,890,744. |
| 2a Form 990-EZ check her | re ▶∟∟ b Total re | venue, if any (Form 990-EZ, line 9) | 2b | |
| 3a Form 1120-POL check | | I tax (Form 1120-POL, line 22) | | |
| 4a Form 990-PF check her | | ed on investment income (Form 990-PF, Part | • | |
| 5a Form 8868 check here | b Balance Du | e (Form 8868, line 3c) | 5b | |
| Part II Declarati | ion and Signature Aut | norization of Officer | | |
| further declare that the amintermediate service provid (a) an acknowledgement of the date of any refund. If all debit) entry to the financial return, and the financial ins 1-888-353-4537 no later the processing of the electronic payment. I have selected a | ount in Part I above is the amiler, transmitter, or electronic if receipt or reason for rejectic pplicable, I authorize the U.S. institution account indicated stitution to debit the entry to tan 2 business days prior to the payment of taxes to receive a personal identification numbelectronic funds withdrawal. | ements and to the best of my knowledge and ount shown on the copy of the organization's eturn originator (ERO) to send the organization of the transmission, (b) the reason for any different transmission and the reason for any different substitution of the transmission and the reason for any different substitution and the transmission of the reason for any different in the tax preparation software for payment of the tax preparation software for payment of the payment (settlement) date. I also authorize the confidential information necessary to answer or (PIN) as my signature for the organization's | s electronic return. I co on's return to the IRS a delay in processing the to initiate an electronic of the organization's fe ntact the U.S. Treasury the financial institution r inquiries and resolve | ansent to allow my and to receive from the IRS e return or refund, and (c) c funds withdrawal (direct deral taxes owed on this y Financial Agent at as involved in the issues related to the |
| | CHELL & CO., F | C | | my PIN 77749 |
| A lauthonze | 1 CHEDD & CO., 1 | ERO firm name | to enter | Enter five numbers, b |
| is being filed with enter my PIN on As an officer of the indicated within the second | n a state agency(ies) regulatin the return's disclosure conse ne organization, I will enter m | y PIN as my signature on the organization's ta return is being filed with a state agency(ies) re | am, I also authorize th | that a copy of the return e aforementioned ERO to cally filed return. If I have |
| | • | | te > | |
| | | | | |
| | tion and Authenticatio | | | |
| • | ur six-digit electronic filing ide your five-digit self-selected P | N. 54186 | 6377749 enter all zeros | |
| | g this return in accordance w | my signature on the 2018 electronically filed ith the requirements of Pub. 4163, Modernize | | |
| ERO's signature > | | Dat | te > | |
| | | st Retain This Form - See Instructi | ons | |

Do Not Submit This Form to the IRS Unless Requested To Do So

EXTENDED TO NOVEMBER 15, 2019

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Inspection

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information. A For the 2018 calendar year, or tax year beginning

Open to Public

| B (| Check if | C Name of organization | | D Employer identif | cation number | | | | | |
|--------------------------------|----------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------|-----------------------------|-----------------------------------------|--|--|--|--|--|
| | Addre | THE LAND TRUST OF VIRGINIA, INC. | | | | | | | | |
| | chang Name | | | | 601471 | | | | | |
| | chano ∏Initial | 5 | E Telephone number | | | | | | | |
| | return □Final | | ` ' I | | | | | | | |
| | returnلـــ termir | - | G Gross receipts \$ | 687-8441 2,923,262. | | | | | | |
| | ated ∏Aṃen | | 00110 0014 | | | | | | | |
| H | ⊒return ∏Appli | | ΔͲϪͲΤ | H(a) Is this a group r | eturn s? Yes X No | | | | | |
| | tion pendi | SAME AS C ABOVE | MIMIT | H(b) Are all subordinates i | | | | | | |
| | Fav. 6v | empt status: X 501(c)(3) 501(c) () (insert no.) 4947(a)(1) d | or 52 | | list. (see instructions) | | | | | |
| | | te: LANDTRUSTVA. ORG | 01 32 | H(c) Group exemption | | | | | | |
| | | forganization: X Corporation Trust Association Other | I Vea | | M State of legal domicile: VA | | | | | |
| | | Summary | L 16a | i oriorination. ± J J ± 1 | VI State of legal doffliche. VII | | | | | |
| | 1 | Briefly describe the organization's mission or most significant activities: LTV | PROMO | TES THE PRES | ERVATION | | | | | |
| Governance | l ' | PROTECTION AND USE OF THE NATURAL, SCENIC | CAN | D HISTORIC R | ESOURCES. | | | | | |
| nar | 2 | Check this box if the organization discontinued its operations or dispose | | | | | | | | |
| Ver | 3 | | | i | 12 | | | | | |
| ဠ | 4 | Number of independent voting members of the governing body (Part VI, line 1a) | | | 12 | | | | | |
| ٥ŏ | - | | | | 5 | | | | | |
| Ę | 5 | Total number of individuals employed in calendar year 2018 (Part V, line 2a) | | | 72 | | | | | |
| Activities & | 6 | Total number of volunteers (estimate if necessary) | | | 0. | | | | | |
| Ac | | Total unrelated business revenue from Part VIII, column (C), line 12 | | | 0. | | | | | |
| | D | Net unrelated business taxable income from Form 990-T, line 38 | ····· | Prior Year | Current Year | | | | | |
| | | Contributions and grants (Dort VIII line 1h) | - | 1,435,469. | 7,376,284. | | | | | |
| ne | 8 | Contributions and grants (Part VIII, line 1h) | | 186,250. | 249,500. | | | | | |
| Revenue | 9 | Program service revenue (Part VIII, line 2g) | | 124,337. | 139,960. | | | | | |
| Be | | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | | 124,337. | -4,875,000. | | | | | |
| | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | 1,746,056. | 2,890,744. | | | | | |
| | | Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) | | 1,740,030. | 2,090,744. | | | | | |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | | 0. | 0. | | | | | |
| | 14 | Benefits paid to or for members (Part IX, column (A), line 4) | | 234,500. | 319,724. | | | | | |
| ses | 15 | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | | 234,500. | 319,724. | | | | | |
| Expenses | 16a | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Professional fundraising fees (Part IX, column (A), line 11e) Total fundraising expenses (Part IX, column (D), line 25) | | 0. | 0. | | | | | |
| Ϋ́ | b | Total fundraising expenses (Part IX, column (D), line 25) | 93. | 106 740 | 220 620 | | | | | |
| _ | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | | 196,749. | | | | | | |
| | | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | | 431,249. | - | | | | | |
| S | 19 | Revenue less expenses. Subtract line 18 from line 12 | | 1,314,807. | | | | | | |
| ts or | | | <u> </u> | Beginning of Current Year | End of Year | | | | | |
| ssel Bala | 20 | Total assets (Part X, line 16) | | 3,691,611. | 5,765,471. | | | | | |
| Net Assets or Fund Balances | 21 | Total liabilities (Part X, line 26) | | 30,593. | 25,043. | | | | | |
| NT. | 22 | Net assets or fund balances. Subtract line 21 from line 20 | | 3,661,018. | 5,740,428. | | | | | |
| | art II | Signature Block | | | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | | | | |
| | | alties of perjury, I declare that I have examined this return, including accompanying schedules | | | ly knowledge and belief, it is | | | | | |
| true | , corre | ct, and complete. Declaration of preparer (other than officer) is based on all information of wh | nich prepare | er has any knowledge. | | | | | | |
| | | Signature of officer | | l Date | | | | | | |
| Sig | | ' · · · | | Date | | | | | | |
| Her | е | CHRISTOPHER C. DEMATATIS, CHAIRMAN Type or print name and title | | | | | | | | |
| | | , | | Data I I | II DTIN | | | | | |
| ς. | | Print/Type preparer's name Preparer's signature | | Date Check [| PTIN | | | | | |
| Paid | | JEFFREY D MITCHELL | | self-employ | | | | | | |
| | parer | Firm's name MITCHELL & CO., P.C. | | Firm's EIN 🛌 | 54-1853459 | | | | | |
| Use | Only | Firm's address 110 EAST MARKET ST. #200 | | | 2 777 4000 | | | | | |
| | | LEESBURG, VA 20176 | | Phone no. 70 | 3-777-4900 | | | | | |
| May | the I | RS discuss this return with the preparer shown above? (see instructions) | | | X Yes No | | | | | |

4d Other program services (Describe in Schedule O.)

Total program service expenses ► 441,471.

including grants of \$

je 5

Form **990** (2018)

Form 990 (2018) THE LAND TRU Part IV Checklist of Required Schedules

| | | | Yes | No |
|-------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|-----|--------------|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II | 4 | | х |
| - | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | 4 | | - 22 |
| 5 | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | х | |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete | 8 | | х |
| 9 | Schedule D, Part III Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | - 0 | | |
| J | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV | 9 | | x |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent | | | |
| 11 | endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | 10 | | Х |
| 11 | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI | 11a | х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | Х | |
| d | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX | 11d | | х |
| е | Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11e | Х | |
| f | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | | | |
| | the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | Х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | X |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | , 1 , , , | 14a | | X |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Ves." complete Schedule F. Parts Land IV. | 14h | | x |
| 15 | or more? If "Yes," complete Schedule F, Parts I and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 14b | | |
| | foreign organization? If "Yes," complete Schedule F, Parts II and IV | 15 | | х |
| 16 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | x |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | Х | |
| 10 | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | | \vdash |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III | 19 | | х |
| 20 a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | X |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | X |

| | 1990 (2018) THE LAND TRUST OF VIRGINIA, INC. 54-1603 | 471 | . Р | age 4 |
|------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|----------|------------------|
| Pa | rt IV Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | , v |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | <u> </u> | X |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | 000 | | x |
| 240 | Schedule J Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | 23 | | - 25 |
| 2 4 a | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No," go to line 25a | 24a | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | X |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | ۱ |
| | complete Schedule L, Part II | 26 | | X |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | l | | \ _{3,7} |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| _ | instructions for applicable filing thresholds, conditions, and exceptions): | 00- | | X |
| | A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a 28b | | X |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | 200 | | 1 |
| · | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | Х | |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | Х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | l |
| | Part V, line 1 | 34 | | X |
| | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | l | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | <u> </u> | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | x |
| 07 | If "Yes," complete Schedule R, Part V, line 2 | 36 | | _^ |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | x |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 31 | | |
| 55 | Note. All Form 990 filers are required to complete Schedule O | 38 | x | |
| Pa | rt V Statements Regarding Other IRS Filings and Tax Compliance | 1 33 | <u></u> | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| - | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 5 | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b |) | | |
| | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |

(gambling) winnings to prize winners?

Form 990 (2018) THE LAND TRUST OF VIRGINIA, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

| | | | | | Yes | No | | | |
|-----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------------|-----|-----|----|--|--|--|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | | | | | | |
| | filed for the calendar year ending with or within the year covered by this return | 2a | 5 | | | | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns | ns? | | 2b | Х | | | | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions | s) | | | | 77 | | | |
| | | | | 3a | | X | | | |
| | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule | | | 3b | | | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other signature or other signature or other signature are the control of the property of the control of | | | 1. | | х | | | |
| h | financial account in a foreign country (such as a bank account, securities account, or other financial if "Yes," enter the name of the foreign country: | accou | int) ? | 4a | | 71 | | | |
| D | See instructions for filling requirements for FinCEN Form 114, Report of Foreign Bank and Financial A | CCOLI | nte (FRAR) | | | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | | 5a | | Х | | | |
| | b Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | | | | | | | | |
| | c If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | | | | | | | | |
| | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | | | | | | | | |
| | any contributions that were not tax deductible as charitable contributions? | | | | | | | | |
| b | If "Yes," did the organization include with every solicitation an express statement that such contribut | | | | | | | | |
| | were not tax deductible? | | | 6b | | | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | | | | | |
| а | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser | vices | provided to the payor? | 7a | X | | | | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | | 7b | Х | | | | |
| С | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it were already as a second of the organization sell, exchange, or otherwise dispose of tangible personal property for which it were already as a second of the organization sell, exchange, or otherwise dispose of tangible personal property for which it were already as a second of the organization sell, exchange, or otherwise dispose of tangible personal property for which it were already as a second of tangible personal property for which it were already as a second of tangible personal property for which it were already as a second of tangible personal property for which it were already as a second of tangible personal property for which it were already as a second of tangible personal property for which it were already as a second of tangible personal property for the organization of the organiz | | | l _ | | v | | | |
| | to file Form 8282? | | I | 7c | | X | | | |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | -+0 | 7e | | Х | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | | | | | | | |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? g If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | | | | | | | | |
| • | h If the organization received a contribution of qualified intellectual property, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | | | | | | | | |
| 8 | | | | | | | | | |
| | sponsoring organization have excess business holdings at any time during the year? | | | | | | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | | | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | | | 9a | | | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | | | 9b | | | | | |
| 10 | Section 501(c)(7) organizations. Enter: | ı | ı | | | | | | |
| | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | | | | | |
| | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | | | | | |
| 11 | Section 501(c)(12) organizations. Enter: | 11a | I | | | | | | |
| | | 11a | | | | | | | |
| IJ | Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.) | 11b | | | | | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form | | ? | 12a | | | | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | | | | | |
| | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | | | | | |
| | Is the organization licensed to issue qualified health plans in more than one state? | | | 13a | | | | | |
| | Note. See the instructions for additional information the organization must report on Schedule O. | | | | | | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | | | | | | |
| | organization is licensed to issue qualified health plans | 13b | | | | | | | |
| | Enter the amount of reserves on hand | 13c | | | | | | | |
| | | | | 14a | | X | | | |
| | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule | | | 14b | | | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remune | | | | | х | | | |
| | excess parachute payment(s) during the year? | | | 15 | | Λ | | | |
| 16 | If "Yes," see instructions and file Form 4720, Schedule N. Is the organization an educational institution subject to the section 4968 excise tax on net investmen | t inco | ime? | 16 | | X | | | |
| .0 | If "Yes," complete Form 4720, Schedule O. | i ii ioc | | 10 | | | | | |
| | 100, Complete Form Tribe, Confedence C. | | | _ | | | | | |

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
|------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|--------|------|
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 12 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | X | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X |
| <u>Sec</u> | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| | Did the organization have local chapters, branches, or affiliates? | 10a | | Х |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | 37 | |
| | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | X | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | 37 | |
| | in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | 37 | |
| | The organization's CEO, Executive Director, or top management official | 15a | Х | 37 |
| b | Other officers or key employees of the organization | 15b | | Х |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | v |
| | taxable entity during the year? | 16a | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 401 | | |
| 800 | exempt status with respect to such arrangements? | 16b | | |
| | tion C. Disclosure | | | |
| 17 | List the states with which a copy of this Form 990 is required to be filed VA | 0.6". | | abl- |
| 18 | Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3) | s only | avalla | aDIE |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| 40 | X Own website Another's website X Upon request Other (explain in Schedule O) | ച Հ : | _:_! | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, an | ı tınan | cial | |
| 200 | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records THE LAND TRUST OF VIRGINIA - 540-687-8441 | | | |
| | P O BOX 14 MIDDLERIEG VA 20118 | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| Check this box if neither the organization | | orga | aniza | | | mpe | nsa | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|--------------------------------|------------------------|-----------------|--------------|------------------------------|--------|----------------------|---------------------------|-----------------|
| (A) | (B) | | | (C) Position | | | | (D) | (E) | (F) |
| Name and Title | Average | | (do not check more the | | | | | Reportable | Reportable | Estimated |
| | hours per week | | | | | is bot or/trus | | compensation from | compensation from related | amount of other |
| | (list any | tor | | | | | | the | organizations | compensation |
| | hours for | direc | | | | pg. | | organization | (W-2/1099-MISC) | from the |
| | related | tee or | ustee | | | ensat | | (W-2/1099-MISC) | | organization |
| | organizations | al trus | nal tr | | loyee | omp | | | | and related |
| | below | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | organizations |
| (4) | line) | 르 | lus | ₩ | Ş. | e Ţ | 휸 | | | |
| (1) CHRISTOPHER C. DEMATATIS | 15.00 | Į., | | 7. | | | | 0. | _ | _ |
| CHAIR CONTRACTOR OF THE CONTRACTOR OF T | 4.00 | Х | | Х | | | | 0. | 0. | 0. |
| (2) BIRGE S. WATKINS | 4.00 | Į., | | 7. | | | | | _ | _ |
| VICE CHAIR | 2 00 | Х | | Х | | | | 0. | 0. | 0. |
| (3) JAMES BEHAN | 2.00 | X | | 7. | | | | | _ | _ |
| TREASURER | 2.00 | Α. | | Х | | | | 0. | 0. | 0. |
| (4) STEFFANIE BURGEVIN | 2.00 | x | | x | | | | 0. | 0. | _ |
| SECRETARY (5) TAN PRIMARY | 1.00 | ^ | | ^ | | | | 0. | 0. | 0. |
| (5) JAY BRYANT | 1.00 | x | | | | | | 0. | 0. | 0. |
| DIRECTOR (6) CHILDS F. BURDEN | 1.00 | ^ | | | | | | 0. | 0. | 0. |
| | 1.00 | X | | | | | | 0. | 0. | 0. |
| DIRECTOR FINING | 1.00 | ^ | | | | | | 0. | 0. | 0. |
| (7) PATRICIA EWING | 1.00 | X | | | | | | 0. | 0. | 0. |
| DIRECTOR VENYON | 1.00 | ^ | | | | | | 0. | 0. | 0. |
| (8) STEPHANIE L. KENYON DIRECTOR | 1.00 | X | | | | | | 0. | 0. | 0. |
| (9) LILLA OHRSTROM | 1.00 | ^ | | | | | | 0. | 0. | • |
| DIRECTOR | 1.00 | X | | | | | | 0. | 0. | 0. |
| (10) JAMES E. RICH, JR. | 2.00 | 122 | | | | | | 0. | 0. | • |
| DIRECTOR | 2.00 | X | | | | | | 0. | 0. | 0. |
| (11) CLAUDE SCHOCH | 1.00 | 123 | | | | | | | • | • |
| DIRECTOR | 100 | x | | | | | | 0. | 0. | 0. |
| (12) PHILIP D. PASCHALL | 1.00 | | | | | | | | | |
| DIRECTOR | | X | | | | | | 0. | 0. | 0. |
| (13) SALLY B. PRICE | 40.00 | | | | | | | - | | • |
| EXECUTIVE DIRECTOR | | 1 | | х | | | | 86,250. | 0. | 0. |
| | | | | | | | | 007200 | | |
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| Par | Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) | | | | | | | | | | | | | |
|--------|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|------------------|--------|--------------------------------|-----------------------|--------------|----------------------|--------------------------------------------------------------------|--------------------------------------------------------------------|--------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------|
| | (A) Name and title | (B) Average hours per week (list any hours for related organizations below | (do | not c | Pos heck ss pe nd a d | ition more rson | | one h an itee) | (D) Reportable compensation from the organization (W-2/1099-MISC) | (E) Reportable compensatio from related organization (W-2/1099-MIS | on d s | com fro orga | timate nount of other pensation the anization relate anization training the anization of th | of tion e ion ed |
| | | line) | Indiv | Instit | Officer | Key e | High empl | Former | | | | <u> </u> | | |
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| | | | | | | | | | | | | | | |
| 1b | Sub-total | | | | | | | | 86,250. | | 0. | | | 0. |
| | Total from continuation sheets to Part VI | I, Section A | | | | | | > | 0. | | 0. | | | 0. |
| d 2 | Total (add lines 1b and 1c) Total number of individuals (including but n | | | | | | | 20 1 | 86,250. | 000 of rapartab | 0. | <u> </u> | | 0. |
| 2 | compensation from the organization | ot illilited to th | 1036 | 11516 | ou ai | DOVE | <i>c)</i> wi | 10 11 | eceived more than \$100 | ,000 or reportab | ıc | | | 0 |
| | | | | | | | | | | | | | Yes | No |
| 3 | Did the organization list any former officer, line 1a? <i>If</i> "Yes," <i>complete Schedule J for s</i> | | | | | | | | | | | 3 | | Х |
| 4 | For any individual listed on line 1a, is the su | | | | | | | | her compensation from | | | | | |
| | and related organizations greater than \$150 | | | | | | | | | | | 4 | | Х |
| 5 | Did any person listed on line 1a receive or a | - | | | | - | | elat | ed organization or indiv | dual for services | | _ | | X |
| Sec | rendered to the organization? If "Yes," com tion B. Independent Contractors | piete Scrieduii | e J i | OF SI | ucn | pers | SOII . | | | | | 5 | | |
| 1 | Complete this table for your five highest co | | | | | | | | | | npens | ation f | rom | |
| | the organization. Report compensation for | the calendar y | ear | endi | ng v | vith | or w | ithir I | | year. | | (C | | |
| | (A) Name and business | address | N | ONE | 3 | | | | (B) Description of s | ervices | С | Comper | | า |
| | | | | | | | | | | | | | | |
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| | | | | | | | | \neg | | | | | | |
| 2 | Total number of independent contractors (i | ncluding but n | ot li | mite | d to | tho | se li | ster | d above) who received n | ore than | | | | |
| | \$100,000 of compensation from the organia | • | ot II | | u 10 | | 0 | ادور | above, who received if | iore triali | | | | |
| | | | | | | | | | | | | | 000 6 | |

Form 990 (2018) THE LAND
Part VIII Statement of Revenue

| | | Check if Schedule O conta | ains a response | or note to any line | e in this Part VIII | | | X |
|-----------------------------------|------|-----------------------------------------|------------------|---------------------|----------------------|----------------------------------------|-----------------------------------------|----------------------------------------------------------------------------|
| | | | · | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| ts its | 1 a | Federated campaigns | 1a | | | | | |
| ar our | | Membership dues | | | | | | |
| S, G | | Fundraising events | | 58,257. | | | | |
| ar / | | Related organizations | | | | | | |
| S, C | | Government grants (contributi | | | | | | |
| rion | | All other contributions, gifts, grant | | | | | | |
| the | | similar amounts not included abov | | 7,318,027. | | | | |
| ddi | g | Noncash contributions included in lines | | 6,997,300. | | | | |
| a S | h | Total. Add lines 1a-1f | | > | 7,376,284. | | | |
| | | | | Business Code | | | | |
| e l | 2 a | STEWARDSHIP FEES | | 531390 | 161,750. | 161,750. | | |
| اه چَ | b | EASEMENT FEES | | 531390 | 76,500. | 76,500. | | |
| Se | С | LAND TRUST SERVICES | | 531390 | 11,250. | 11,250. | | |
| eve | d | | | | | | | |
| og R | е | | | | | | | |
| Ā | f | All other program service reve | nue | | | | | |
| | g | Total. Add lines 2a-2f | | | 249,500. | | | |
| | 3 | Investment income (including | | | | | | |
| | | other similar amounts) | | | 139,960. | | | 139,960. |
| | 4 | Income from investment of tax | | | | | | |
| | 5 | Royalties | | ▶ [| | | | |
| | | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | b | Less: rental expenses | | | | | | |
| | С | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | | | | | |
| | | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | | | | | | |
| | b | Less: cost or other basis | | | | | | |
| | | and sales expenses | | 1 1 | | | | |
| | С | Gain or (loss) | | | | | | |
| | | Net gain or (loss) | | | | | | |
| o l | 8 a | Gross income from fundraising | g events (not | | | | | |
| nu | | including \$58 | ,257. of | 1 1 | | | | |
| Other Revenue Other Similar Amour | | contributions reported on line | | 1 1 | | | | |
| <u>*</u> | | Part IV, line 18 | a | 32,518. | | | | |
| Ĕ | b | Less: direct expenses | t | 32,518. | | | | |
| ١ | С | Net income or (loss) from fund | Iraising events | | 0. | | | |
| | 9 a | Gross income from gaming ac | tivities. See | | | | | |
| | | Part IV, line 19 | a | · | | | | |
| | b | Less: direct expenses | k | | | | | |
| | С | Net income or (loss) from gam | ing activities . | | | | | |
| | 10 a | Gross sales of inventory, less | returns | | | | | |
| | | and allowances | a | · | | | | |
| | b | Less: cost of goods sold | t | | | | | |
| | С | Net income or (loss) from sales | s of inventory . | | | | | |
| | | Miscellaneous Revenu | е | Business Code | | | | |
| ſ | 11 a | ADJ DONATED LAND - SEE | SCH O | 531390 | -4,875,000. | | | -4,875,000. |
| | b | | | | | | | |
| | С | | | | | | | |
| | d | All other revenue | | | | | | |
| | е | Total. Add lines 11a-11d | | | -4,875,000. | | | |
| | 12 | Total revenue. See instructions | | ▶ [| 2,890,744. | 249,500. | 0. | -4,735,040. |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | Charle if School In Contains a reason | | | | |
|--------|-----------------------------------------------------------------------------------------------------------------------------------------------------|------------------|-----------------------------|---------------------------------|------------------------|
| Do | Check if Schedule O contains a respon | (A) | this Part IX | (C) | (D) |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| _ | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| _ | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| Ū | trustees, and key employees | 83,854. | 58,483. | 17,629. | 7,742. |
| 6 | Compensation not included above, to disqualified | , | , | | <u> </u> |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 213,303. | 185,720. | 11,157. | 16,426. |
| 8 | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
| 9 | Other employee benefits | | | | |
| 10 | Payroll taxes | 22,567. | 18,546. | 2,186. | 1,835. |
| 11 | Fees for services (non-employees): | | | | |
| | Management | FF 636 | FF 636 | | |
| | Legal | 55,636. | 55,636. | 10 222 | |
| | Accounting | 18,627. | 405. | 18,222. | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management feesOther. (If line 11g amount exceeds 10% of line 25, | | | | |
| g | column (A) amount, list line 11g expenses on Sch 0.) | 4,660. | 2,951. | 667. | 1,042. |
| 12 | Advertising and promotion | 1,0001 | 2,752. | | 1,0121 |
| 13 | Office expenses | 14,283. | 13,015. | 1,050. | 218. |
| 14 | Information technology | , | ., | , | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 21,488. | 14,874. | 3,307. | 3,307. |
| 17 | Travel | 12,803. | 11,612. | 231. | 960. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | 4 = | | | |
| 19 | Conferences, conventions, and meetings | 15,742. | 14,856. | 403. | 483. |
| 20 | Interest | | | | |
| 21 | Payments to affiliates | 2 622 | 2 622 | | |
| 22 | Depreciation, depletion, and amortization | 3,633. 3,769. | 3,633. 2,632. | 1,137. | |
| 23 | Other expanses, Itamiza expanses not sovered | 3,109. | 2,032. | 1,13/• | |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) | | | | |
| _ | amount, list line 24e expenses on Schedule 0.) EDUCATION & OUTREACH | 27,030. | 26,951. | | 79. |
| a b | STEWARDSHIP | 10,737. | 10,694. | | 43. |
| | DONATED PROPERTY COSTS | 10,209. | 10,209. | | |
| d | TELEPHONE | 4,190. | 2,514. | 838. | 838. |
| | All other expenses | 17,822. | 8,740. | 2,162. | 6,920. |
| 25 | Total functional expenses. Add lines 1 through 24e | 540,353. | 441,471. | 58,989. | 39,893. |
| 26 | Joint costs. Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | |
| | 0 10 01 10 | | | | Earm 990 (2019) |

Part X | Balance Sheet Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year Cash - non-interest-bearing 1 199,080. 261,973. 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 126,500. 200,500. 4 Accounts receivable, net **5** Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L Assets 6 Notes and loans receivable, net 7 8 Inventories for sale or use 1,612. 2,650. Prepaid expenses and deferred charges **10a** Land, buildings, and equipment: cost or other 13,188. basis. Complete Part VI of Schedule D _____ 10a 7,351. 9,470. 5,837. b Less: accumulated depreciation 10b 10c 2,132,656. 2,076,204. Investments - publicly traded securities 11 11 12 Investments - other securities. See Part IV, line 11 1,158,200. 3,280,000. Investments - program-related. See Part IV, line 11 13 13 14 Intangible assets 14 1,200. 1,200. 15 Other assets. See Part IV, line 11 15 5,765,471. 3,691,611. 16 Total assets. Add lines 1 through 15 (must equal line 34) 16 24,093. 17 21,293. 17 Accounts payable and accrued expenses 18 18 Grants payable 19 19 Deferred revenue 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 22 Loans and other payables to current and former officers, directors, trustees, _iabilities key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 Unsecured notes and loans payable to unrelated third parties 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 6,500. 3,750. Schedule D 30,593. 25,043. 26 Total liabilities. Add lines 17 through 25 Organizations that follow SFAS 117 (ASC 958), check here ▶ X and complete lines 27 through 29, and lines 33 and 34. **Net Assets or Fund Balances** 3,559,716. 5,624,182. 27 Unrestricted net assets 27 101,302. 116,246. 28 Temporarily restricted net assets 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund

5,765,471. Form **990** (2018)

5,740,428.

32

33

3,661,018.

3,691,611.

32

33

Retained earnings, endowment, accumulated income, or other funds

Total net assets or fund balances

Total liabilities and net assets/fund balances

| Pa | rt XI Reconciliation of Net Assets | | | | | | |
|----|--------------------------------------------------------------------------------------------------------------------|----------|-----|-----|-----|--|--|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | | | |
| | | | | ^ F | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | | ,89 | | | | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | | | 53. | | |
| 3 | Revenue less expenses. Subtract line 2 from line 1 3 2, | | | | | | |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | | | | | | |
| 5 | Net unrealized gains (losses) on investments | 5 | -27 | 0,9 | 81. | | |
| 6 | Donated services and use of facilities | 6 | | | | | |
| 7 | Investment expenses | 7 | | | | | |
| 8 | Prior period adjustments | 8 | | | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. | | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | | | |
| | column (B)) 5 , | | | | | | |
| Pa | rt XII Financial Statements and Reporting | | | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | X | | |
| | | | | Yes | No | | |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | O. | | | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | Х | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe | | | | | | |
| | separate basis, consolidated basis, or both: | | | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | | | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | | | | | | |
| | consolidated basis, or both: | · | | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit. | | | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | | | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | | | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | | | | | | |
| | Act and OMB Circular A-133? | _ | 3a | | х | | |
| h | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | | | | | | |
| - | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | | | | |

Form **990** (2018)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number Name of the organization THE LAND TRUST OF VIRGINIA, 54-1601471 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV. Sections A and C. its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other ì your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) Yes No above (see instructions))

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | | |
|-----------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------------------|------------------------|---------------------------|---------------------|-------------|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | |
| 1 | Gifts, grants, contributions, and | | | | | | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | 240,650. | 233,222. | 284,447. | 277,269. | 379,484. | 1415072. | |
| 2 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 240,650. | 233,222. | 284,447. | 277,269. | 379,484. | 1415072. | |
| 5 | The portion of total contributions | | | | | | | |
| | by each person (other than a | | | | | | | |
| | governmental unit or publicly | | | | | | | |
| | supported organization) included | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | |
| | amount shown on line 11, | | | | | | | |
| | column (f) | | | | | | 241,375. | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 1173697. | |
| | ction B. Total Support | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total | |
| | Amounts from line 4 | 240,650. | 233,222. | 284,447. | 277,269. | 379,484. | 1415072. | |
| | Gross income from interest, | | | | | | | |
| | dividends, payments received on | | | | | | | |
| | securities loans, rents, royalties, | | | | | | | |
| | and income from similar sources | 73,703. | 72,504. | 79,144. | 124,337. | 139,960. | 489,648. | |
| 9 | Net income from unrelated business | - | | | | , | <u> </u> | |
| _ | activities, whether or not the | | | | | | | |
| | business is regularly carried on | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | |
| | or loss from the sale of capital | | | | | | | |
| | assets (Explain in Part VI.) | | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 1904720. | |
| 12 | | etc. (see instruction | ons) | | | 12 | 720,263. | |
| 13 | First five years. If the Form 990 is for | • | , | d, fourth, or fifth ta | ax year as a sectio | n 501(c)(3) | - | |
| | organization, check this box and stop | | | | • | . , . , | > | |
| Section C. Computation of Public Support Percentage | | | | | | | | |
| 14 | Public support percentage for 2018 (| line 6, column (f) di | ivided by line 11, c | column (f)) | | 14 | 61.62 % | |
| | Public support percentage from 2017 | | | | | 15 | 61.41 % | |
| | 33 1/3% support test - 2018. If the o | | | | | nore, check this bo | x and | |
| | stop here. The organization qualifies as a publicly supported organization | | | | | | | |
| b | b 33 1/3% support test - 2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box | | | | | | | |
| | and stop here. The organization qual | | | | | | | |
| 17a | 10% -facts-and-circumstances tes | t - 2018. If the org | anization did not c | heck a box on line | e 13, 16a, or 16b, a | and line 14 is 10% | or more, | |
| | and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization | | | | | | | |
| | meets the "facts-and-circumstances" | | | | | | | |
| b | 10% -facts-and-circumstances tes | | | | | | | |
| | more, and if the organization meets the | ne "facts-and-circu | mstances" test, cl | neck this box and | stop here. Explair | in Part VI how the | • | |
| | organization meets the "facts-and-circ | cumstances" test. | The organization of | qualifies as a publi | cly supported orga | anization | | |
| 18 | 8 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions | | | | | | | |

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | | | | | |
|--------------|----------------------------------------------------------------------------|--------------------------|--------------------|----------------------|---------------------|---------------------|-----------|
| Cale | endar year (or fiscal year beginning in) 🕨 | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, | | | | | | |
| | merchandise sold or services per- | | | | | | |
| | formed, or facilities furnished in | | | | | | |
| | any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| Ū | are not an unrelated trade or bus- | | | | | | |
| | iness under section 513 | | | | | | |
| 4 | | | | | | | |
| • | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities | | | | | | |
| 3 | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | |
| | Amounts included on lines 1, 2, and | | | | | | |
| 7 6 | 3 received from disqualified persons | | | | | | |
| ŀ | Amounts included on lines 2 and 3 received | | | | | | |
| • | from other than disqualified persons that | | | | | | |
| | exceed the greater of \$5,000 or 1% of the | | | | | | |
| | amount on line 13 for the year | | | | | | |
| | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| | · | (=) 0014 | (h) 0015 | (=) 0010 | (4) 0017 | (=) 0010 | (6) Total |
| | endar year (or fiscal year beginning in) | (a) 2014 | (b) 2015 | (c) 2016 | (d) 2017 | (e) 2018 | (f) Total |
| | Amounts from line 6 Gross income from interest, | | | | | | |
| 100 | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties, | | | | | | |
| | and income from similar sources | | | | | | |
| K | Unrelated business taxable income (less section 511 taxes) from businesses | | | | | | |
| | anguired ofter June 20, 1075 | | | | | | |
| | | | | | | | |
| | Add lines 10a and 10b Net income from unrelated business | | | | | | |
| ••• | activities not included in line 10b, | | | | | | |
| | whether or not the business is | | | | | | |
| 10 | regularly carried on Other income. Do not include gain | | | | | | |
| 12 | or loss from the sale of capital | | | | | | |
| 40 | assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | | <u> </u> | | <u> </u> |
| 14 | First five years. If the Form 990 is for | - | | | - | | zation, |
| - | check this box and stop here | i- O and D- | | | | | <u></u> |
| | ction C. Computation of Publ | | | | | 11 | |
| | Public support percentage for 2018 (| | | | | 15 | <u>%</u> |
| | Public support percentage from 2017 | | | | | 16 | <u>%</u> |
| | ction D. Computation of Inve | | | | | 1 1 | |
| 17 | Investment income percentage for 20 | | | | | 17 | <u>%</u> |
| 18 | | | | | | 18 | % |
| 198 | a 33 1/3% support tests - 2018. If the | organization did r | not check the box | on line 14, and line | e 15 is more than 3 | 33 1/3%, and line 1 | 17 is not |
| | more than 33 1/3%, check this box a | nd stop here. The | organization quali | fies as a publicly s | supported organiza | ation | ▶□ |
| k | 33 1/3% support tests - 2017. If the | | | | | | |
| | line 18 is not more than 33 1/3%, che | ck this box and st | op here. The orga | nization qualifies a | as a publicly suppo | orted organization | ▶∐ |
| 20 | Private foundation. If the organization | n did not check a | box on line 14, 19 | a, or 19b, check th | his box and see in: | structions | ▶□ |

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | | Yes | No |
|-----|----------|--------|------|
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| m 9 | 90 or 99 | 90-EZ) | 2018 |

| Pai | rt IV Supporting Organizations (continued) | | | <u> </u> |
|------------|--------------------------------------------------------------------------------------------------------------------------------|-----------|-----|----------|
| | (sommad) | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| С | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| Sec | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| <u>Sec</u> | tion D. All Type III Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| | tion E. Type III Functionally Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions) | - | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | , | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see ins | tructions | ÍП | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| _ | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? <i>Provide details in Part VI</i> . | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |

of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

| Pa | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting | g Orga | anizations | |
|------|---------------------------------------------------------------------------------|-----------|------------------------------|--------------------------------|
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | g trust o | n Nov. 20, 1970 (explain in | Part VI.) See instructions. A |
| | other Type III non-functionally integrated supporting organizations must co | mplete \$ | Sections A through E. | |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| | collection of gross income or for management, conservation, or | | | |
| | maintenance of property held for production of income (see instructions) | 6 | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | • | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| а | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| С | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions) | 4 | | |
| _5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| | emergency temporary reduction (see instructions) | 6 | | |
| 7 | Check here if the current year is the organization's first as a non-functionall | y integra | ated Type III supporting org | anization (see |
| | instructions) | | | |

Schedule A (Form 990 or 990-EZ) 2018

| Par | rt V Type III Non-Functionally Integrated 509 | 9(a)(3) Supporting Org | anizations _(continued) | |
|-------|----------------------------------------------------------------------|--------------------------------|-----------------------------------|----------------------------------|
| Secti | ion D - Distributions | | | Current Year |
| 1 | Amounts paid to supported organizations to accomplish ex | | | |
| 2 | Amounts paid to perform activity that directly furthers exem | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | ns | | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which | the organization is responsive | e | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2018 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by line 9 amount | | | |
| | , | (i) | (ii) | (iii) |
| Secti | ion E - Distribution Allocations (see instructions) | Excess Distributions | Underdistributions Pre-2018 | Distributable Amount for 2018 |
| 1 | Distributable amount for 2018 from Section C, line 6 | | | |
| 2 | Underdistributions, if any, for years prior to 2018 (reason- | | | |
| | able cause required- explain in Part VI). See instructions. | | | |
| 3 | Excess distributions carryover, if any, to 2018 | | | |
| а | From 2013 | | | |
| b | From 2014 | | | |
| С | From 2015 | | | |
| d | From 2016 | | | |
| е | From 2017 | | | |
| f | Total of lines 3a through e | | | |
| g | Applied to underdistributions of prior years | | | |
| h | Applied to 2018 distributable amount | | | |
| i | Carryover from 2013 not applied (see instructions) | | | |
| j | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2018 from Section D, | | | |
| | line 7: \$ | | | |
| а | Applied to underdistributions of prior years | | | |
| b | Applied to 2018 distributable amount | | | |
| С | Remainder. Subtract lines 4a and 4b from 4. | | | |
| 5 | Remaining underdistributions for years prior to 2018, if | | | |
| | any. Subtract lines 3g and 4a from line 2. For result greater | | | |
| | than zero, explain in Part VI. See instructions. | | | |
| 6 | Remaining underdistributions for 2018. Subtract lines 3h | | | |
| | and 4b from line 1. For result greater than zero, explain in | | | |
| | Part VI. See instructions. | | | |
| 7 | Excess distributions carryover to 2019. Add lines 3j | | | |
| | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| | Excess from 2016 | | | |
| | Excess from 2017 | | | |
| | Excess from 2018 | | | |
| | =:::==:= | | | |

Schedule A (Form 990 or 990-EZ) 2018

| Schedule A | (Form 990 or 990-l | EZ) 2018 | THE | LAND | TRUST | OF | VIRG | INIA, | INC. | 54-1601471 | Page 8 |
|------------|--------------------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------|-------------------------------------|--------------------------------------------|----------------------------------|----------------------------------------|-------------------------------------------|--------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|--------|
| Part VI | Supplementa Part IV, Section A line 1; Part IV, Se Section D, lines 5 | I Inform , lines 1, ction D, li , 6, and 8 | mation 2, 3b, 30 ines 2 ar | Provide c, 4b, 4c, nd 3; Part | the explana 5a, 6, 9a, 9 IV, Section | ations r b, 9c, 1 E, lines | equired by 1a, 11b, a 1c, 2a, 2t | / Part II, li and 11c; F o, 3a, and | ne 10; Part II, line Part IV, Section B I 3b; Part V, line 1 | e 17a or 17b; Part III, line 12; , lines 1 and 2; Part IV, Section I; Part V, Section B, line 1e; Pa additional information. | n C. |
| - | (See instructions. |) | | | | | | | | | |
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Schedule A

Identification of Excess Contributions Included on Part II, Line 5

2018

** Do Not File **

*** Not Open to Public Inspection ***

| Contributor's Name | Total Contributions | Excess Contributions |
|----------------------------------------------------------|------------------------|-------------------------|
| | | |
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| otal Excess Contributions to Schedule A. Part II. Line 5 | | |

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.
➤ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

Name of the organization

Employer identification number

THE LAND TRUST OF VIRGINIA, INC. 54-1601471

Organization type (check one):

| Filers of: | Section: | | | | | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--|--|--|--|--|
| Form 990 or 990-EZ | X 501(c)(3) (enter number) organization | | | | | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | | | | | |
| | 527 political organization | | | | | |
| Form 990-PF | 501(c)(3) exempt private foundation | | | | | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | | | | | |
| | 501(c)(3) taxable private foundation | | | | | |
| | | | | | | |
| , , | n is covered by the General Rule or a Special Rule. (c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. | | | | | |
| General Rule | | | | | | |
| | For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. | | | | | |
| Special Rules | | | | | | |
| sections 509(a) any one contrib | For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II. | | | | | |
| year, total contr | For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III. | | | | | |
| For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year | | | | | | |
| Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-PF). | | | | | | |

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2018)

Name of organization Employer identification number

THE LAND TRUST OF VIRGINIA, INC.

54-1601471

| Part I | Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | | |
|------------|------------------------------------------------------------------------------------------------|----------------------------------------|-------------------------------------------------------------------------|--|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 1 | | \$\$\$\$ | Person Payroll Noncash X (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 2 | | \$\$\$\$ | Person Payroll Noncash X (Complete Part II for noncash contributions.) | | | | |
| (a) | (b) | (c) | (d) | | | | |
| No. 3 | Name, address, and ZIP + 4 | ### Total contributions \$ 790,000. | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | Name, address, and Zir + + | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) | | | | |

Name of organization Employer identification number

THE LAND TRUST OF VIRGINIA, INC.

54-1601471

| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. | | | | | |
|------------------------------|-----------------------------------------------------------------------------------------------------|-------------------------------------------|----------------------|--|--|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | |
| 1 | LAND | | | | | |
| $-\frac{1}{}$ | | | | | | |
| | | \$3,246,800. | 12/18/18 | | | |
| (a) No. from | (b) Description of noncash property given | (c) FMV (or estimate) | (d) Date received | | | |
| Part I | | (See instructions.) | Date received | | | |
| 2 | LAND | | | | | |
| | | | | | | |
| | | \$ 2,960,000. | 12/04/18 | | | |
| (a) No. from | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | |
| Part I | LAND | , | | | | |
| 3 | | | | | | |
| | | \$ | 10/02/18 | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | |
| | | | | | | |
| | | \$ | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | |
| | | | | | | |
| | | \$ | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (See instructions.) | (d) Date received | | | |
| | | | | | | |
| | | \$ | | | | |

Name of organization Employer identification number 54-1601471 THE LAND TRUST OF VIRGINIA, INC. Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year Part III from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from Part I (b) Purpose of gift (c) Use of gift (d) Description of how gift is held (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE LAND TRUST OF VIRGINIA, INC.

Employer identification number 54-1601471

| Par | t I Organizations Maintaining Donor Advise | ed Funds or Other Similar Fund | s or Accounts. Complete if the |
|-----|-------------------------------------------------------------------|----------------------------------------------|------------------------------------------------|
| | organization answered "Yes" on Form 990, Part IV, lir | ne 6. | |
| | | (a) Donor advised funds | (b) Funds and other accounts |
| 1 | Total number at end of year | | |
| 2 | Aggregate value of contributions to (during year) | | |
| 3 | Aggregate value of grants from (during year) | | |
| 4 | Aggregate value at end of year | | |
| 5 | Did the organization inform all donors and donor advisors in | writing that the assets held in donor advi | sed funds |
| | are the organization's property, subject to the organization's | exclusive legal control? | Yes No |
| 6 | Did the organization inform all grantees, donors, and donor a | advisors in writing that grant funds can be | e used only |
| | for charitable purposes and not for the benefit of the donor of | or donor advisor, or for any other purpose | e conferring |
| | impermissible private benefit? | | Yes No_ |
| Par | t II Conservation Easements. Complete if the or | | |
| 1 | Purpose(s) of conservation easements held by the organizat | ion (check all that apply). | |
| | X Preservation of land for public use (e.g., recreation or e | education) X Preservation of a his | torically important land area |
| | X Protection of natural habitat | | tified historic structure |
| | X Preservation of open space | | |
| 2 | Complete lines 2a through 2d if the organization held a quali | ified conservation contribution in the form | of a conservation easement on the last |
| | day of the tax year. | | Held at the End of the Tax Year |
| а | Total number of conservation easements | | 2a 174 |
| b | Total acreage restricted by conservation easements | | 1 10 100 00 |
| С | Number of conservation easements on a certified historic str | ructure included in (a) | 2c 0 |
| d | Number of conservation easements included in (c) acquired | | |
| | listed in the National Register | | 2d 0 |
| 3 | Number of conservation easements modified, transferred, re | | |
| | year ▶ 2 | | |
| 4 | Number of states where property subject to conservation ea | asement is located ▶ 1 | |
| 5 | Does the organization have a written policy regarding the pe | riodic monitoring, inspection, handling of | |
| | violations, and enforcement of the conservation easements | it holds? | X Yes No |
| 6 | Staff and volunteer hours devoted to monitoring, inspecting, | , handling of violations, and enforcing cor | servation easements during the year |
| | ▶ 3215 | | |
| 7 | Amount of expenses incurred in monitoring, inspecting, hand | dling of violations, and enforcing conserv | ation easements during the year |
| | ▶\$ <u>165,580.</u> | | |
| 8 | Does each conservation easement reported on line 2(d) about | ve satisfy the requirements of section 170 | O(h)(4)(B)(i) |
| | and section 170(h)(4)(B)(ii)? | | Yes |
| 9 | In Part XIII, describe how the organization reports conservat | ion easements in its revenue and expens | e statement, and balance sheet, and |
| | include, if applicable, the text of the footnote to the organiza | tion's financial statements that describes | the organization's accounting for |
| | conservation easements. | | |
| Par | | · · | Other Similar Assets. |
| | Complete if the organization answered "Yes" on Form | n 990, Part IV, line 8. | |
| 1a | If the organization elected, as permitted under SFAS 116 (AS | SC 958), not to report in its revenue state | ment and balance sheet works of art, |
| | historical treasures, or other similar assets held for public ex | hibition, education, or research in further | ance of public service, provide, in Part XIII, |
| | the text of the footnote to its financial statements that descr | ibes these items. | |
| b | If the organization elected, as permitted under SFAS 116 (AS | SC 958), to report in its revenue statemer | nt and balance sheet works of art, historical |
| | treasures, or other similar assets held for public exhibition, e | ducation, or research in furtherance of pu | ublic service, provide the following amounts |
| | relating to these items: | | |
| | (i) Revenue included on Form 990, Part VIII, line 1 | | |
| | | | · · · · · · · · · · · · · · · · · · · |
| 2 | If the organization received or held works of art, historical tre | easures, or other similar assets for financi | al gain, provide |
| | the following amounts required to be reported under SFAS 1 | | |
| а | Revenue included on Form 990, Part VIII, line 1 | | > \$ |
| b | Assets included in Form 990, Part X | | |

| | t III Organizations Maintaining C | ollections of A | | | | ther | | ar Asse | | | age – |
|---------|--------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------|---------------|--------------------|---------|---------------|-------------|------------------|-----------------------|----------------|
| | Using the organization's acquisition, accession | | | | | | | | | | 10 |
| 3 | (check all that apply): | on, and other record | 15, CHEC | Carry Or tire | Tollowing that are | a sigi | ilicarit | use or its | COIIECTIO | II IL C II | 15 |
| а | Public exhibition | d | | l oan or ove | hango programe | | | | | | |
| b | | | | | | | | | | | |
| | | | | | | | | | | | |
| C 4 | Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII. | | | | | | | | | | |
| 4 5 | During the year, did the organization solicit o | | | | | | | ose III Fai | L AIII. | | |
| э | to be sold to raise funds rather than to be ma | | | | | | | | Yes | | No |
| Pai | t IV Escrow and Custodial Arran | | | | | | | | | <u> </u> | _ NO |
| ı u | reported an amount on Form 990, Par | | ete ii tile | organizatio | manswered res | OHFO | שפפ וווונ | , rait iv, | iii le 9, oi | | |
| 12 | Is the organization an agent, trustee, custodi | | diany for | contribution | e or other accete | not in | cludod | | | | |
| ıa | | | | | | | | | Yes | | No |
| h | on Form 990, Part X? If "Yes," explain the arrangement in Part XIII | | | | | | | | 」 ies | | 」 NO |
| b | ii res, explain the arrangement in Fart Allia | and complete the id | niowing i | abie. | | | | | Amoun | + | |
| _ | Deginning balance | | | | | | 10 | | Amoun | | |
| | Beginning balance | | | | | | 1c 1d | | | | |
| | Additions during the year | | | | | | 1e | | | | |
| | Distributions during the year | | | | | | 1f | | | | |
| f 20 | Ending balance Did the organization include an amount on Fo | | | | | | $\overline{}$ | | Yes | | No |
| | • | | | | | • | | | | | |
| | If "Yes," explain the arrangement in Part XIII. T V Endowment Funds. Complete it | | | | | | | | | | |
| | Ziraevirient i ariaer complete ii | (a) Current year | | rior year | (c) Two years bad | | | ears back | (a) Four | . veare | hack |
| 10 | Reginning of year balance | , , | (b) F | nor year | (C) TWO years bac | л (u) | Till 66 y | tais back | (e) i oui | years | Dack |
| _ | Beginning of year balance | | | | | - | | | | | |
| b | | | | | | | | | | | |
| C | Net investment earnings, gains, and losses | | | | | _ | | | | | |
| d | ' | | | | | _ | | | | | |
| е | Other expenditures for facilities | | | | | | | | | | |
| | and programs | | | | | | | | | | |
| f | Administrative expenses | | | | | _ | | | | | |
| g | End of year balance | | - /line 1 | /· | -\\ - - - | | | | | | |
| 2 | Provide the estimated percentage of the curr | ent year end baland | | g, column (a | a)) neid as: | | | | | | |
| a | Board designated or quasi-endowment | 0/ | _% | | | | | | | | |
| b | Permanent endowment | % | | | | | | | | | |
| С | Temporarily restricted endowment | % | | | | | | | | | |
| • | The percentages on lines 2a, 2b, and 2c sho | • | | | | | | | | | |
| Зa | Are there endowment funds not in the posse | ssion of the organiz | ation tha | at are neid a | ina administered | for the | organiz | zation | ī | V | NI. |
| | by: | | | | | | | | 0-40 | Yes | No |
| | (i) unrelated organizations | | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | | | | |
| b | If "Yes" on line 3a(ii), are the related organiza | | | | | | | | 3b | | |
| Do: | Describe in Part XIII the intended uses of the tVI Land, Buildings, and Equipm | | owment | runas. | | | | | | | |
| Га | | | 0 D+ IV | / 15 | D F 000 D- | | - 10 | | | | |
| | Complete if the organization answered | 1 | | | | | | l | (-D.D. | 1 | _ |
| | Description of property | (a) Cost or o | | | | • | ımulate | ea | (d) Boo | k valu | е |
| | | basis (investr | nent) | Slasia | (other) | uepre | ciation | | | | |
| | Land | | | | | | | | | | |
| | Buildings | | | | | | | | | | |
| | Leasehold improvements | | | | 4 627 | | 1,6 | 93 | | 2 0 | 11 |
| | Equipment | | | | 4,627. 8,561. | | 5,6 | | | 2,9 2,8 | 44. |
| | Other | | | (D) !' · | | | ٥,٥ | 00. | | <u>⊿,0</u> | 23. |

Schedule D (Form 990) 2018

| Schedule D | (FORM 990) 2018 | Δ. |
|------------|----------------------|----------|
| Dort VIII | luci co oduno o mato | <u> </u> |

| Complete if the organization answered "Yes" of | on Form 990. Part IV. line | 11b. See Form 990. Part X. line 12. | |
|----------------------------------------------------------------------|----------------------------|--------------------------------------|------------------------|
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end | d-of-year market value |
| (1) Financial derivatives | | | · |
| (2) Closely-held equity interests | | | |
| (3) Other | | | |
| (A) | | | |
| (B) | | | |
| (C) | | | |
| (D) | | | |
| (E) | | | |
| (F) | | | |
| (G) | | | |
| (H) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | |
| Part VIII Investments - Program Related. | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, line | 11c. See Form 990, Part X, line 13. | |
| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or en | d-of-year market value |
| (1) DONATED LAND FOR SALE | 3,280,000. | END-OF-YEAR MARKET | VALUE |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | | | |
| (6) | | | |
| (7) | | | |
| (8) | | | |
| (9) | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶ | 3,280,000. | | |
| Part IX Other Assets. | | | |
| Complete if the organization answered "Yes" of | on Form 990, Part IV, line | 11d. See Form 990, Part X, line 15. | |
| (a) [| Description | | (b) Book value |
| (1) | | | |
| (2) | | | |
| (3) | | | |
| (4) | | | |
| (5) | <u> </u> | | |
| (6) | | | |
| (7) | | | |

Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) Other Liabilities.

(8) (9)

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. | (a) Description of liability | (b) Book value |
|--------|-------------------------------------------------------------|----------------|
| (1) | Federal income taxes | |
| (2) | DEFERRED SPONSORSHIPS | 3,750. |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. | (Column (b) must equal Form 990, Part X, col. (B) line 25.) | 3,750. |

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

| Part XI | Recond | ciliation of Revenue | per Audited Financia | Statements With | Revenue per Return. |
|---------|--------|----------------------|----------------------|-----------------|---------------------|

| ı aı | TAI Reconciliation of Nevende per Addited I mancial otateme | IIIO WILL | ii nevenue per n | Cluii | 1. |
|------|---------------------------------------------------------------------------------|-----------|------------------|-------|------------|
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 2,619,763. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | Net unrealized gains (losses) on investments | 2a | -270,981. | | |
| b | Donated services and use of facilities | 2b | | | |
| | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | -270,981. |
| 3 | Subtract line 2e from line 1 | | | 3 | 2,890,744. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| С | Add lines 4a and 4b | | | 4c | 0. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) | | | 5 | 2,890,744. |
| Pai | t XII Reconciliation of Expenses per Audited Financial Stateme | ents Wi | th Expenses per | Retu | rn. |
| | Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. | | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 540,353. |

| | Complete if the organization answered these on Form 990, Part IV, line 12a. | | | | |
|---|----------------------------------------------------------------------------------|----|----------|----------|----------|
| 1 | Total expenses and losses per audited financial statements | 1 | | 540,353. | |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | | | |
| | Prior year adjustments | 2b | | | |
| | Other losses | 2c | | | |
| | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | 2e | <u> </u> | 0. | |
| 3 | Subtract line 2e from line 1 | | 3 | | 540,353. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | | | _ |
| С | Add lines 4a and 4b | 4c | : | 0. | |
| | Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | 5 | | 540,353. | |
| | | | | | |

| Part XIII | Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART II, LINE 9: CONSERVATION EASEMENT FINANCIAL REPORTING

PART II, LINE 3:

NO EASEMENT CHANGES

LTV DOES NOT REPORT DONATED LAND EASEMENTS AS AN ASSET ON THEIR BALANCE
SHEET NOR DOES LTV REPORT REVENUE UPON DONATION OF THE LAND EASEMENT. LTV
HAS ADOPTED THE ZERO VALUATION APPROACH TO THE LAND EASEMENT VALUE FOR
FINANCIAL REPORTING. ALL COSTS ASSOCIATED WITH EASEMENT MONITORING ARE

PART X, LINE 2:

EXPENSED AS INCURRED.

LTV QUALIFIES AS A TAX-EXEMPT ORGANIZATION UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE. IN ADDITION, THE ORGANIZATION HAS BEEN CLASSIFIED

| Supplemental Information (continued) |
|----------------------------------------------------------------------------|
| AS A PUBLICLY-SUPPORTED ORGANIZATION UNDER SECTION 170(B)(1)(A)(VI) OF THE |
| INTERNAL REVENUE CODE. THE ORGANIZATION HAS ADOPTED THE GUIDANCE UNDER ASC |
| TOPIC 740, ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES. MANAGEMENT HAS |
| EVALUATED THE ORGANIZATION'S TAX POSITIONS AND CONCLUDED THAT THE |
| ORGANIZATION HAS TAKEN NO UNCERTAIN TAX POSITIONS THAT WOULD REQUIRE |
| ADJUSTMENT TO, OR DISCLOSURE IN, THE FINANCIAL STATEMENTS TO COMPLY WITH |
| THE PROVISIONS OF THE GUIDANCE. INCOME TAX REPORTING YEARS OPEN FOR IRS |
| AUDIT INCLUDE 2015, 2016, 2017, AND 2018. |
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SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Employer identification number Name of the organization THE LAND TRUST OF VIRGINIA, INC. 54-1601471 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants b Internet and email solicitations Solicitation of government grants ☐ Phone solicitations In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or Yes No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

| Pä | art | Fundraising Events. Complete if the of fundraising event contributions and gr | - | | | | | | - | |
|-----------------|-------------------|--------------------------------------------------------------------------------------------------|---------------------------|-------|------------------|------------|------|--------------|------|-------------------------------------------|
| | | | (a) Event #1 2018 EVENTS | | (b) Event #2 | 2 | (0 | Other even | | (d) Total events (add col. (a) through |
| a) | | | (event type) | | (event type | e) | | (total numb | per) | col. (c)) |
| Revenue | 1 | Gross receipts | 90,775. | | | | | | | 90,775. |
| | 2 | Less: Contributions | 58,257. | | | | | | | 58,257. |
| | 3 | Gross income (line 1 minus line 2) | 32,518. | | | | | | | 32,518. |
| | 4 | Cash prizes | | | | | | | | |
| Ñ | 5 | Noncash prizes | | | | | | | | |
| Direct Expenses | 6 | Rent/facility costs | | | | | | | | |
| rect E | 7 | Food and beverages | | | | | | | | |
| | 8 | Entertainment | | | | | | | | |
| | 9 | Other direct expenses | | | | | | | | 32,518. |
| | 10 | , , , | | | | | | | 🚩 | 32,518. 0. |
| D: | <u>11</u> rt | | | | Part IV line | | | | han | 0. |
| | | \$15,000 on Form 990-EZ, line 6a. | answered res on rom | 1000 | , r art iv, iiic | , 10, 01 1 | горо | rica more i | Ιαπ | |
| | | . , | (-) Die ee | (b |) Pull tabs/ins | stant | |) OH | | (d) Total gaming (add |
| Revenue | | | (a) Bingo | bing | o/progressive | bingo | (0 | c) Other gar | ning | col. (a) through col. (c)) |
| 3eve | | | | | | | | | | |
| _ | 1 | Gross revenue | | | | | | | | |
| ses | 2 | Cash prizes | | | | | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | | | | | |
| Direct | 4 | Rent/facility costs | | | | | | | | |
| | 5 | Other direct expenses | | | | | | | | |
| | 6 | Volunteer labor | Yes % No | | Yes No | % | | Yes No | % | |
| | 7 | Direct expense summary. Add lines 2 throug | h 5 in column (d) | | | | | | ▶ | |
| | 8 | Net gaming income summary. Subtract line 7 | 7 from line 1, column (d) | | | | | | ▶ | |
| _ | _ | | | | | | | | | |
| а | ls ' | ter the state(s) in which the organization cond the organization licensed to conduct gaming a | - | state | s? | | | | | Yes No |
| b |) If " | 'No," explain: | | | | | | | | |
| | | ere any of the organization's gaming licenses r | | | - | | year | ? | | Yes No |
| b | lf " | Yes," explain: | | | | | | | | |
| | | | | | | | | | | |

| Sch | nedule G (Form 990 or 990-EZ) 2018 THE LAND TRUST OF VIRGINIA, INC. 54-1 | - 6 O T 4 | 4 / L | Page 3 |
|----------|----------------------------------------------------------------------------------------------------------------------------|-------------|-------|----------|
| 11 | Does the organization conduct gaming activities with nonmembers? | \ | es (| ☐ No |
| | Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | es | ☐ No |
| 12 | Indicate the percentage of gaming activity conducted in: | | | |
| | | ا ءمد ا | | 0/ |
| | a The organization's facility | 13a | | % |
| | n outside facility | 13b | | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| | Name ▶ | | | |
| | Address | | | |
| 15a | a Does the organization have a contract with a third party from whom the organization receives gaming revenue? | 🔲 Y | /es | ☐ No |
| k | o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | | |
| | of gaming revenue retained by the third party \$\bigs\square\$ | | | |
| | If "Yes," enter name and address of the third party: | | | |
| | on the main and decided of the time party. | | | |
| | Name | | | |
| | Address | | | |
| | | | | |
| 16 | Gaming manager information: | | | |
| | Name > | | | |
| | Gaming manager compensation > \$ | | | |
| | | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | ☐ Director/officer ☐ Employee ☐ Independent contractor | | | |
| 17 | Mandatory distributions: | | | |
| | a Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| ٠ | | | es/ | ☐ No |
| | retain the state gaming license? | . — . | | |
| Ľ | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | | |
| <u> </u> | organization's own exempt activities during the tax year ▶ \$ | | | |
| Pa | Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Pa | rt III, lin | es 9, | 9b, 10b, |
| | 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions. | | | |
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| Schedule G | i (Form 990 or 990-EZ) | THE | LAND | TRUST | OF | VIRGINIA, | INC. | 54-1601471 | Page 4 |
|------------|-----------------------------------------------|---------|-----------|-------|----|-----------|------|------------|--------|
| Part IV | (Form 990 or 990-EZ) Supplemental Info | rmation | (continue | ed) | | | | | |
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SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Employer identification number

THE LAND TRUST OF VIRGINIA, INC. 54-1601471 Part I Types of Property (a) (b) (c) (d) Check if Number of Noncash contribution Method of determining contributions or amounts reported on applicable noncash contribution amounts items contributed Form 990, Part VIII, line 1q Art - Works of art 1 Art - Historical treasures Art - Fractional interests 3 Books and publications 4 Clothing and household goods 5 Cars and other vehicles 6 Boats and planes 7 Intellectual property 8 Securities - Publicly traded 9 Securities - Closely held stock 10 Securities - Partnership, LLC, or trust interests Securities - Miscellaneous 12 Qualified conservation contribution -13 Historic structures 790,000.EMTS@0 - OTHER@FMV Qualified conservation contribution - Other 14 Real estate - Residential 15 Real estate - Commercial 16 X 6,206,800.FMV IRS 8283 Real estate - Other 17 Collectibles 18 Food inventory 19 Drugs and medical supplies 20 21 Taxidermy Historical artifacts 22 Scientific specimens 23 24 Archeological artifacts 500. (OTHER Other > 25 26 Other 27 Other ▶ 28 Other 29 Number of Forms 8283 received by the organization during the tax year for contributions 3 for which the organization completed Form 8283, Part IV, Donee Acknowledgement 29 Yes No 30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for Х exempt purposes for the entire holding period? 30a **b** If "Yes." describe the arrangement in Part II. Х Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions? 31 31 32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash Х contributions? 32a **b** If "Yes," describe in Part II. 33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2018

| Schedule M | (Form 990) 2018 | THE | LAND | TRUST | \mathbf{OF} | VIRGI | NIA, | INC. | 54-1601471 | Page 2 |
|------------|---------------------|--------|-----------------------|-------------|---------------|----------------|---------|------------------|------------------------------------------------------------------------------------|--------|
| Part II | Supplemental | Inform | nation. n (b), the | Provide the | inform | nation require | ed by P | art I. lines 30b | o, 32b, and 33, and whether the organiz ved, or a combination of both. Also cor | ation |
| | | | | | | | | | | |
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SCHEDULE 0

(Form 990 or 990-EZ)

Department of the Treasury

Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. 2018
Open to Public

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE LAND TRUST OF VIRGINIA, INC.

Employer identification number 54-1601471

FORM 990, PART VI, SECTION B, LINE 11B:

THE IRS FORM 990 WAS PROVIDED IN DRAFT FORM TO THE LTV BOARD OF DIRECTORS

AND THE FINAL IRS FORM 990 WAS REVIEWED AND ACCEPTED BY THE LTV BOARD OF

DIRECTORS PRIOR TO SUBMISSION TO THE IRS.

FORM 990, PART VI, SECTION B, LINE 12C:

LTV MONITORS AND ENFORCES COMPLIANCE WITH THE CONFLICT OF INTEREST POLICY YEARLY.

FORM 990, PART VI, SECTION B, LINE 15A:

THE BOARD OF DIRECTORS APPROVES THE ANNUAL OPERATING BUDGET WHICH INCLUDES
THE COMPENSATION OF THE EXECUTIVE DIRECTOR AND OTHER KEY EMPLOYEES.

FORM 990, PART VI, SECTION C, LINE 18:

DOCUMENTS ARE MADE AVAILABLE UPON REQUEST.

FORM 990, PART VI, SECTION C, LINE 19:

DOCUMENTS ARE MADE AVAILABLE UPON REQUEST.

PAGE 9, PART VIII, LINE 11A

2018 DONATED LAND MARKET VALUE ADJUSTMENT FOR FUTURE USE RESTRICTION

EASEMENT TO BE PLACED ON PROPERTY BY LTV - FUTURE ESTIMATED VALUE

REDUCTION DUE TO RESTRICTIVE USE EASEMENT PLACED ON PROPERTY \$4,875,000.

| Name of the organization THE LAND TRUST OF VIRGINIA, INC. | 54-1601471 |
|-----------------------------------------------------------|----------------|
| PAGE 12, PART XII, LINE 2C | |
| LTV AUDIT COMMITTEE CONTINUES TO ASSUME RESPONSIBILITY AN | D OVERSIGHT OF |
| THE ANNUAL AUDIT. | |
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2018 DEPRECIATION AND AMORTIZATION REPORT

FORM 990 PAGE 10 990

| Asset No. | Description | Date Acquired | Method | Life | C o Lir n v | Unadjusted Cost Or Basis | Bus % Excl | Section 179 Expense | Reduction In Basis | Basis For Depreciation | Beginning Accumulated Depreciation | Current Sec 179 Expense | Current Year Deduction | Ending Accumulated Depreciation |
|--------------|--------------------------|------------------|--------|------|----------------|-----------------------------|------------------|------------------------|-----------------------|---------------------------|------------------------------------------|-------------------------------|---------------------------|---------------------------------------|
| 1 | FURNITURE & FIXTURES | 07/01/06 | 200DB | 7.00 | HY17 | 1,123. | | | | 1,123. | 1,123. | | 0. | 1,123. |
| 2 | MACHINERY & EQUIPMENT | 07/01/05 | 200DB | 5.00 | ну17 | 3,663. | | | | 3,663. | 3,663. | | 0. | 3,663. |
| 3 | DELL LATITUDE COMPUTER | 03/03/09 | SL | 5.00 | 16 | 1,366. | | | | 1,366. | 1,366. | | 0. | 1,366. |
| 4 | GIS WORKSTATION | 03/03/09 | SL | 5.00 | 16 | 2,327. | | | | 2,327. | 2,327. | | 0. | 2,327. |
| 5 | PROJECTOR | 03/03/09 | SL | 5.00 | 16 | 653. | | | | 653. | 653. | | 0. | 653. |
| 6 | PRINTER | 03/03/09 | SL | 5.00 | 16 | 392. | | | | 392. | 392. | | 0. | 392. |
| 7 | COMPUTER | 03/02/10 | SL | 5.00 | 16 | 1,086. | | | | 1,086. | 1,086. | | 0. | 1,086. |
| 8 | COMPUTER | 06/30/13 | SL | 5.00 | 16 | 1,525. | | | | 1,525. | 1,373. | | 152. | 1,525. |
| 9 | LAPTOP | 03/07/16 | SL | 5.00 | 16 | 1,527. | | | | 1,527. | 560. | | 305. | 865. |
| 10 | WEBSITE | 12/31/16 | NC | .000 | НУ | 2,500. | | | | 2,500. | | | 0. | |
| | * TOTAL 990 PAGE 10 DEPR | | | | | 16,162. | | | | 16,162. | 12,543. | | 457. | 13,000. |
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828111 04-01-18

⁽D) - Asset disposed

^{*} ITC, Salvage, Bonus, Commercial Revitalization Deduction, GO Zone

Form **8868**

(Rev. January 2019)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an **Exempt Organization Return**

File a separate application for each return.

▶ Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic Automatic 6-Month Extension of Time. Only submit original (no copies needed). All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Enter filer's identifying number Employer identification number (EIN) or Type or Name of exempt organization or other filer, see instructions. print 54-1601471 THE LAND TRUST OF VIRGINIA, INC. File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your P.O. BOX 14 City, town or post office, state, and ZIP code. For a foreign address, see instructions. instructions MIDDLEBURG, VA 20118-0014 Enter the Return Code for the return that this application is for (file a separate application for each return) Application Return Application Return Is For Code Is For Code Form 990 or Form 990-EZ 01 Form 990-T (corporation) 07 Form 990-BL 02 Form 1041-A 80 Form 4720 (individual) Form 4720 (other than individual) 09 Form 990-PF 04 Form 5227 10 Form 6069 Form 990-T (sec. 401(a) or 408(a) trust) 05 11 Form 990-T (trust other than above) 06 Form 8870 12 THE LAND TRUST OF VIRGINIA The books are in the care of ► P.O. BOX 14 - MIDDLEBURG, VA 20118 Telephone No. \triangleright 540-687-8441 Fax No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this 」. If it is for part of the group, check this box ▶ 🔛 and attach a list with the names and EINs of all members the extension is for. NOVEMBER 15, 2019, to file the exempt organization return for I request an automatic 6-month extension of time until the organization named above. The extension is for the organization's return for: ► X calendar year 2018 or ___ tax year beginning ___ , and ending If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Change in accounting period 3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions. За **b** If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions. Form 8868 (Rev. 1-2019)

instructions.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment