



**ANNUAL**  
**REPORT**

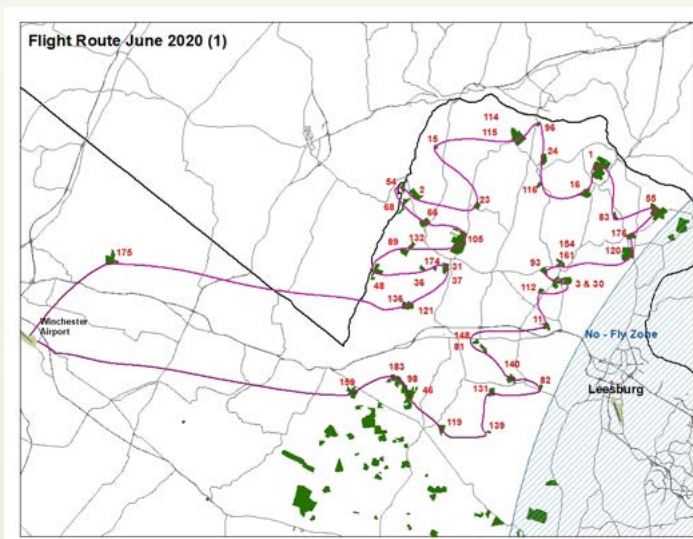
2020

## A MESSAGE TO OUR FRIENDS AND SUPPORTERS

While I am the new Chairman of the Land Trust of Virginia, it is Chris Dematatis that I need to acknowledge, recognize, and commend for his leadership as Chairman over the last five years. Chris has done an exemplary job ensuring LTV's standing not only in Virginia but nationally as an accredited land trust that operates with the highest ethical standards. And further, ensuring that LTV will do everything possible to defend and steward all conservation easements donated to LTV, so they will remain protected as each original easement donor intended.<sup>1</sup>

No one can doubt that this past year, for all of us, has been an extraordinary challenge. We are surviving a pandemic, which has been no small feat. For all of us it has brought into clear focus what we value most: time with our families, staying connected to our communities (despite social distance), and the chance to breathe in, and appreciate, the remaining open spaces around us.

The challenges to LTV have been many, including fulfilling our annual stewardship obligation. Each year we visit every property within our conservation easement portfolio (currently 204) and ensure that the conservation values defined in the conservation easement documents continue to be protected. Typically, we meet with landowners to discuss plans or answer questions. 2020, however, wasn't an ideal year for in-person site visits. We had received advice from the national Land Trust Alliance that, if possible, we should seek alternative ways of visiting properties. As he has graciously done in the past, Chris offered to provide air service, and he and LTV Stewardship Manager Isa Bryant took three flights in his private plane. They were able to fulfill much of our annual monitoring obligation, flying over and photographing 170 properties.<sup>2</sup>



Another challenge in 2020 was financial. We had to cancel our *Garden Party* and *Tour de Conservation Easement (bike event)*. These events typically raise about one-quarter of our annual income. But our Board, and so many of you, rallied and gave your support, despite the fact that it was such an uneventful year (pun intended). While our income was less, so were our expenses. No tent rentals, caterers, entertainment, or flower arrangements were needed.

One of our biggest challenges was adapting to a new way of working. For part of the year the Board continued to meet, but we conducted our meetings outside, using COVID protection measures. Then we met by Zoom, Zoom, and Zoom again, some of us learning on the job to use various new technologies, deal with internet issues, and other challenges. The staff all went home to work, taking turns to keep the office open, but also noting that they were now sometimes able to accomplish even more than usual without their daily commutes. As a team, we did well, and managed to have another excellent year, though 2019 left big shoes to fill. Sally and Kerry (LTV's Development Manager) had to rethink all their communications and fundraising plans, being sensitive to what was happening in the world around us. As an example, and with their typical inspired creativity, they brought us compelling stories from numerous LTV landowners, compiled into a wonderful series which can be seen on LTV's website.

In spite of the uncertain environment, we found that landowners' interests in conservation easements were heightened<sup>3</sup> and new projects kept rolling in. LTV had a very successful year helping dozens of families and organizations, and successfully and permanently conserving 12 properties with conservation easements.

A total of 1,765 acres were conserved, bringing the total to 23,039 acres across 18 counties. This certainly kept Ashton Cole (LTV's Director of Conservation & Stewardship), Isa, and Seth Young (Conservation & Stewardship Associate) busy researching and drafting all the documents required. LTV continues to hold more conservation easements than any other private land trust in Virginia.

As always, I conclude with my sincere appreciation to our dedicated staff, our hardworking Board, and our exceptionally loyal cadre of volunteers. Most of all, I express my overwhelming gratitude to you - our generous donors. You have enabled our success and I thank you.

Childs Burden

<sup>1</sup> Since 2013 LTV has been in litigation with a successor owner over easement violations.

<sup>2</sup> According to the Standards & Practices of the Land Trust Alliance's Accreditation, land trusts may conduct annual stewardship by air, though as a general rule, LTV highly prefers on-the-ground site visits.

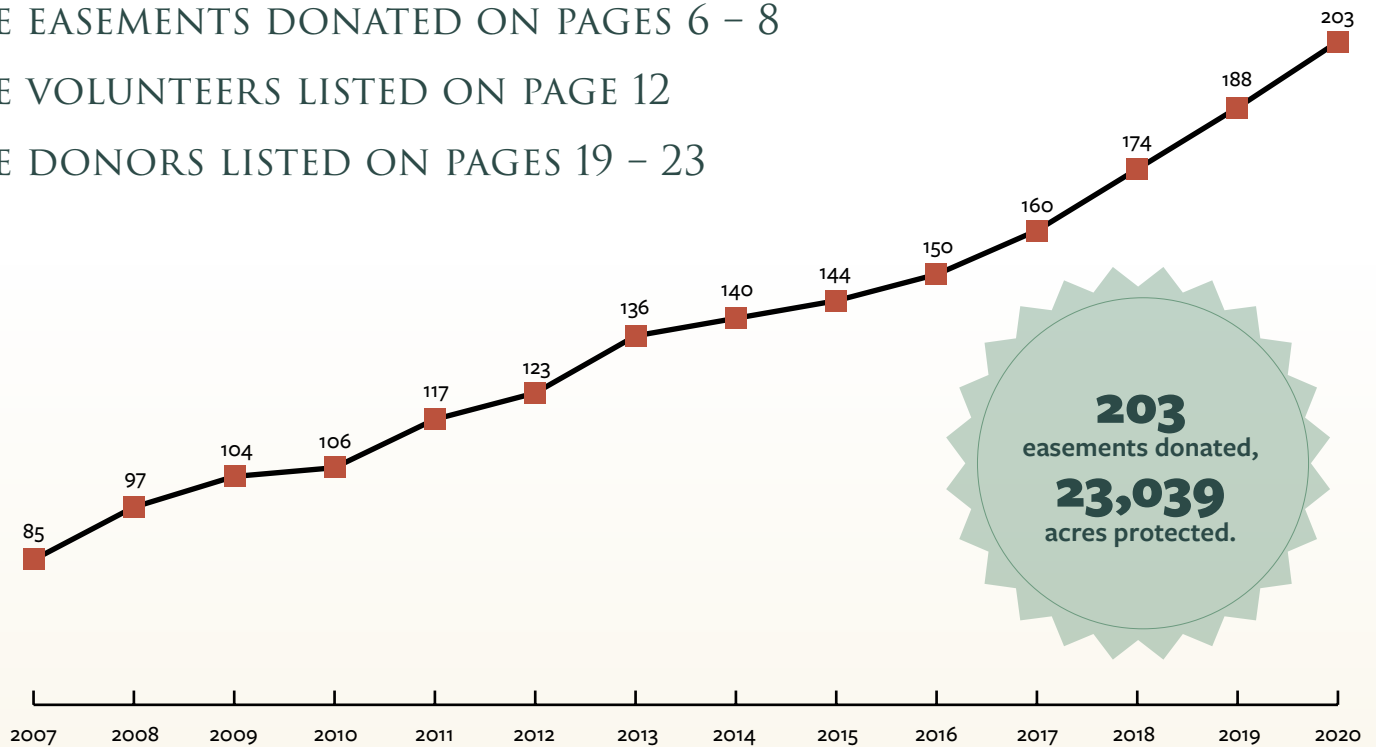
<sup>3</sup> This was reported by land trusts across the country.

# LOOK WHAT YOU'VE HELPED US ACCOMPLISH

SEE EASEMENTS DONATED ON PAGES 6 – 8

SEE VOLUNTEERS LISTED ON PAGE 12

SEE DONORS LISTED ON PAGES 19 – 23



## ACRES PROTECTED BY LTV EASEMENTS

### Counties

- Loudoun:** 9,618 acres
- Fauquier:** 5,046 acres
- Greene:** 1,428 acres
- Culpeper:** 1,302 acres
- Spotsylvania:** 1,026 acres
- Nelson:** 850 acres
- Albemarle:** 1,142 acres
- Orange:** 543 acres
- Rappahannock:** 532 acres
- King George:** 318 acres
- Madison:** 287 acres
- Clarke:** 206 acres
- Stafford:** 312 acres
- Isle of Wight:** 132 acres
- Goochland:** 117 acres
- Louisa:** 99 acres
- Hanover:** 73 acres
- Fredericksburg:** 3 acres

### Protected Cultural and Natural Resources



**Forest:** 10,004 acres



**Farmland and Agricultural Lands:** 12,024 acres



**Wetlands, Riparian Areas, and Floodplains:** 1,303 acres



**Mountain Areas and Steep Slopes:** 1,973 acres



**Rivers, Creeks, and Streams:** 106 miles



**Battlefield Properties (40 properties):** 2,051 acres

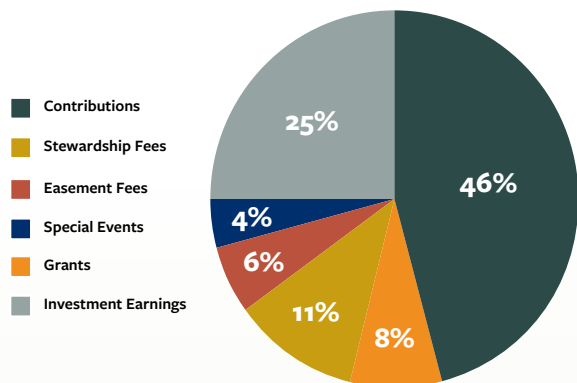


**Properties proximate to national, state, or local parks, forests, and wildlife areas:** 35 properties

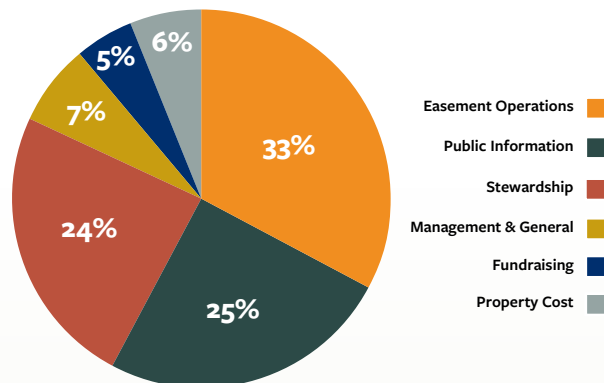


# 2020 FINANCIAL REPORT

**2020 Earned Revenue**



**2020 Expenses**



## COMMUNITY CONSERVATION LEADERS

The following is a listing of the individuals and families who have protected their properties through conservation easements. Their names are listed in the order in which easements were recorded beginning in 1998 through 2020.

Cammack Brothers Partnership  
 Monroe and Mary Leigh\*  
 Virginia Friend  
 Christine Perdue and Turner Smith, Jr.  
 Edward and Portia Meares\*  
 Jonelle St. John and Stephen Zielenski  
 James Clark, III  
 Donna Arnold  
 Marc and Janna Leepson  
 Edward Harrell  
 Winston and Linda Porter  
 Ayrshire Farm, LC  
 Frank Kraemer, Jr.  
 Herb and Jacqui Gammons  
 Scott Denman and Virginia Watkins  
 Dean Linderman  
 Bill and Susan Ferster  
 Michael Henke  
 Chris and Linda Young  
 George Griffith Estate  
 Mae Jane Coughlin\*  
 Murril Trittipoe\*  
 Richard and Susan Barnett  
 Jean Mohler\* and Evan Mohler  
 Terry and Diana Arney  
 Lori Keenan and Sean McGuinness  
 Al diZerega  
 Dr. John and Di Cook  
 Dr. Lawrence Finkel and Anna Penna

Ed and Karen Hauswald  
 Carolyn Reeder\* and Jack Reeder  
 Potomac Appalachian Trail Club  
 Dot Shetterly  
 Patric Copeland and Maura Walsh-Copeland  
 Sara Loken\*  
 Dr. Gar Royer  
 Robert Elgin  
 Drs. Alfred Griffin, Jr. and Susan Griffin  
 Charles and Toni Gauthier  
 Northern Virginia Conservation Trust  
 Hank and Marcia Woolman  
 Mark and Wanda Salser  
 Jeffrey and Sandra Middour  
 Jeffrey and Herta Gould  
 William and Lou Kennedy  
 Charles MacFarlane  
 Francis and Margaret O'Neill  
 Jay\* and Estelle Zeiler  
 Vern and Mary Sue Conaway  
 Gary and Debra Callen  
 Michael and Allyson Alto  
 Michael and Karen Jackley  
 Tom and Ruth Peters  
 Royce and Lee Kincaid  
 Chris Ambrose  
 Mark and Kate Zurschmeide  
 Dean and Margarita Dilley  
 Roger Duncan and Barbara Toohill

John and Laura Robic  
 Virginia Tax Credit Partners  
 Eric DeSilva  
 Wildcat Farm  
 Donald and Mary Graham  
 Learning Tree Farms, LLC  
 Bob Soonthornchai  
 Mutton Hollow, Inc.  
 Beaver Creek Farm, LLC  
 Nevertell Farm, LLC  
 Rodion Cantacuzene\* and Melissa Cantacuzene  
 Sam and Uta Brown  
 William Harrison  
 Glaydin Hamlet, LLC  
 Bruce\* and Edie Smart  
 Guy and Valerie Dove  
 Paul and Evelyn McMichael  
 Patricia Milligan  
 John Milligan  
 Kathryn Milam and Barbara Riggs  
 Ben and Carol Lenhart  
 Charles Strother, Jr.\*  
 David Dobson  
 Wayne and Linda Huyard  
 Malcolm\* and Pamela Baldwin  
 Deborah Tabb  
 John and Susan Stanford  
 Sharon Hickson  
 Roger and Azita Rutti

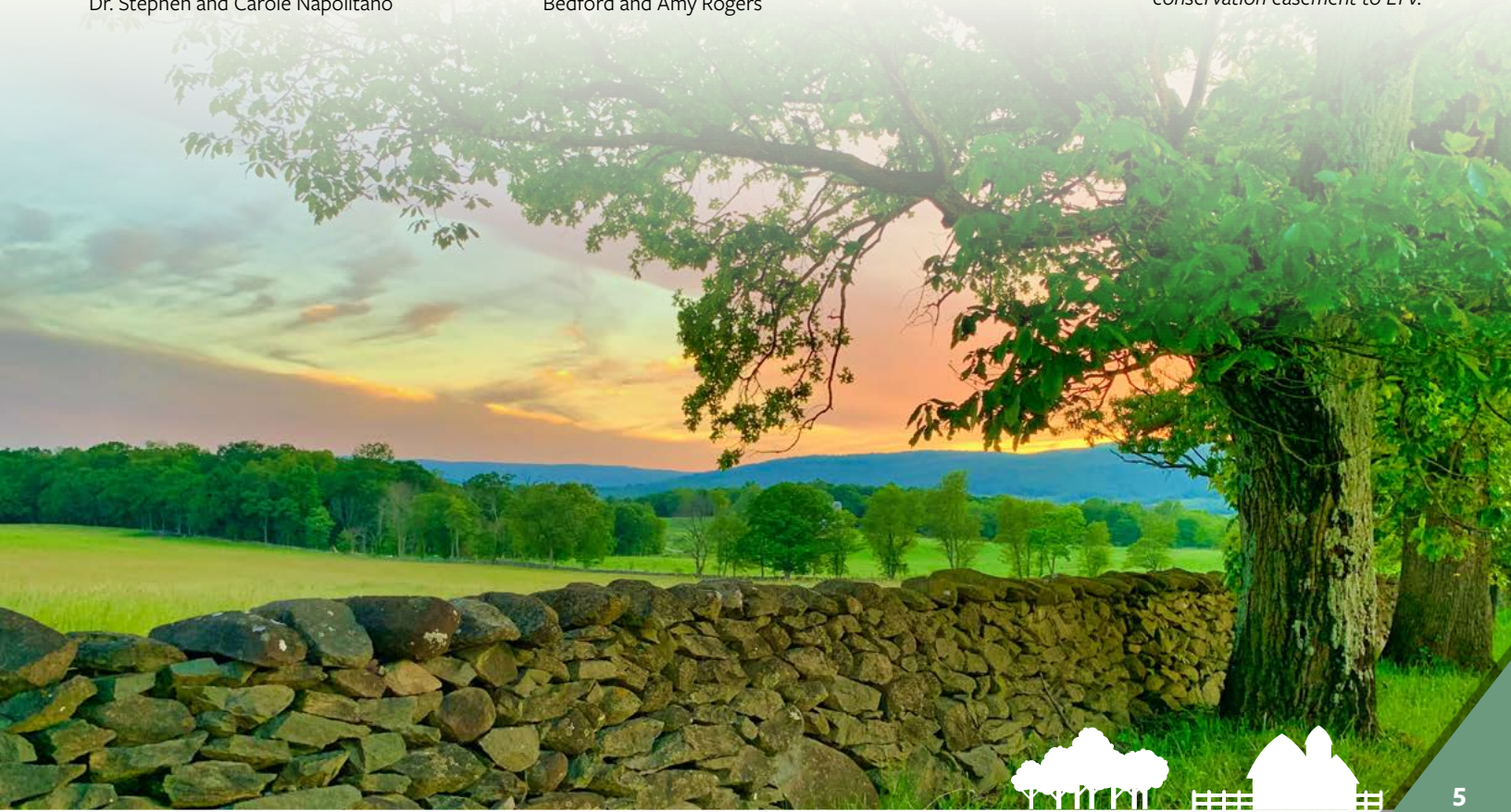
Paul and Pamela Smith  
 Rose Marie Bogley  
 Chris and Barbara Wall  
 Doug and Toni Flory  
 Dr. George and Nichola Bazaco  
 Kelly Family Partnership  
 Mimi Miran  
 Catharine W. Tucker  
 Darrin Mollett and Bill Ballhaus  
 Kathleen Timberlake  
 Peter Basser and Georgia Ravitz  
 Drs. Norris and Christine Adams  
 Dr. Barry and Evelyn Strauch  
 Bobby Joe Wheeler  
 Sally Kurtz  
 Ronde and Claudia Barber  
 Dan Reeves\*  
 Vince and Sharon Dizenzo  
 Jeremy Lee\*  
 Kerry and Linda Marshall  
 George Wheeler, III  
 Margee Morrison  
 Mary Fleming Finlay  
 Robert and Virginia Greenlaw  
 Paul and Marion MacMahon  
 Jim and Barbara Wilson  
 Bettina Gregory  
 Peter Trick  
 Les and Marilyn Cheek  
 Larry Buckner, Sr.  
 Dr. Stephen and Carole Napolitano

Edward and Ann MacMahon  
 Paul and Lee Lawrence  
 Dr. Ann Ma  
 Bob Pettit and Sandy Wilson  
 Play Garden Properties  
 Downtown Greens, Inc.  
 Dr. Stephanie and Joe Spytek  
 Stafford County  
 Dr. Thomas Gilbert, Jr.  
 Miller School of Albemarle  
 Opal Development Partners, LLC  
 Dr. Monique Maniet and Max Richtman  
 Jeff and Linda Millington  
 Meredyth Farm  
 Waterford Conservation Associates  
 Mike Smith  
 Patricia Richards  
 Inglewood Farm  
 Barbara Heller  
 Vickie Southall and Faye Stewart  
 Fauquier County  
 James and Mary Hutton  
 Andrew and Brenda Pryor  
 Rock Hill Farm Property, LLC  
 Dr. Sarah Jo and Kyle Luby  
 The Montebello Rosse Trust  
 American Environment Foundation  
 The McDaniel Family  
 Scott Stinson  
 Jacob Porter  
 Bedford and Amy Rogers

Ben Cooper and Polly Gault  
 Reuben Firmin and Claire O'Brien  
 NERD Farms, LLC  
 Stumptown Farm, LLC  
 Dencrest, LLC  
 Bradley J. Bondi and Tandy G. Bondi  
 Lowell D. Pratt, Jr. and Mary C. Pratt  
 Henselstone Estates, LLC  
 Gov. Matthew R. Blunt and Melanie A. Blunt  
 Charles T. Akre Jr. and Deanna S. Akre  
 Paxson Road Farms, LLC  
 Catharine W. Tucker\*\*  
 Shield Family Limited Partnership V  
 Katrina Merrigan, John Mizelle and Edwin Merrigan  
 NERD Farms, LLC\*\*  
 Dr. Scott B. Wagner and Kristin R. Norman  
 Thompson Foundation  
 John King and Mike Rahl  
 Battlefield Industrial Park, LLC\*\*  
 Black Oak Road Farm, LLC  
 Ellis-Cohen Family Trust  
 Scheel Family Trust  
 Melissa M. Cantacuzene\*\*  
 Telegraph Hill, LLC  
 Ohana Aina, LLC  
 Hodgson Family Trust

\* deceased

\*\* Families who have donated more than one conservation easement to LTV.



# NEW PROPERTIES IN CONSERVATION EASEMENT – WELCOME TO THE CLASS OF 2020!

LTV recorded 12 conservation easements in 2020 that protected an additional 1,765 acres. We are deeply appreciative to these 12 families. More landowners have made easement donations to LTV than to any other private land trust in Virginia.



## Cantacuzene # 3 Aldie, Loudoun County

***“I believe in the Land Trust of Virginia... land conservation is so important if we want to maintain the countryside.”***

MELISSA CANTACUZENE

Thanks to the efforts of Melissa M. Cantacuzene, a 129-acre portion of her farm became LTV’s 200th easement in August of 2020. Permanently preserving the property, located north of Aldie, provides several public benefits including the preservation of scenic open space, agricultural land, 5.25 acres of wetlands, and 72 acres of forest. These lands are also home to a great diversity of wildlife that won’t have to worry about development that might otherwise destroy their habitat. Thanks to the efforts of Melissa Cantacuzene, this property together with four other parcels that the Cantacuzenes have previously put into easement, totals 513 acres of Virginia countryside that they call Landfall Farm. The farm features a mix of forest, open space, ponds, and a perennial stream that is a tributary of Little River, which flows into Goose Creek, a state designated scenic river and major tributary of the Potomac River.

## Ellis-Cohen, Unison, Loudoun County

***“Putting the property into conservation easement was just the right thing to do for the property and the area. When you look at the map of conservation easements in Loudoun County, you find that there is a strong trend towards preservation. We are proud to now be a part of that trend.”***

BOB ELLIS



The Ellis-Cohen Family Trust (Bob and Dana Lee Ellis) worked with LTV and the Virginia Piedmont Heritage Area Association (VPHA) to place their 32-acre historic Unison property under conservation easement. The property is located entirely within the 8,000-acre Unison Battlefield Historic District and the battle that took place here in 1862 is a very important part of our nation’s history. Through VPHA’s Bondi Family Land Conservation and

Battlefield Preservation Fund, and additional funding from LTV’s Deborah Whittier Fitts Battlefield Stewardship Fund, the LTV easement will assure the property will be preserved as open space in perpetuity, forever honoring those who fought and died here. In addition, the easement protects the natural resources of the property including state-recognized “Prime Farmland” soils and aquatic resources. The easement also prevents any future division of the property.

## Hodgson, Lovettsville, Loudoun County

***“There is peace of mind knowing that the farm will be protected from the surrounding development pressure. When we are gone - if we can leave something that lives on – that’s the legacy we want to leave behind.”***

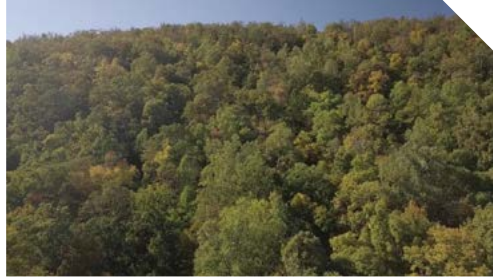
BART HODGSON

A love of the local landscape and history led Bart and Carol Hodgson to place their 35-acre Linden Hall Farm under easement with LTV. Located just north of Lovettsville on the Berlin Turnpike (Rt. 287), Linden Hall Farm was purchased by the couple in 1997, and is part homestead, part B&B and part working farm. The property was first established as a homestead in 1789 and had been previously owned by Bud and Eve O’Brien, who spent nearly 20 years restoring the main house, winning the 1984 Loudoun Preservation Society Merit Award. The LTV easement permanently protects the scenic open space, agricultural lands, and water resources on the property. The easement also helps protect the historic buildings on the property, including the existing farmhouse thought to have been built in the 1780’s and the schoolhouse, circa 1790. LTV’s Malcolm Forbes Baldwin Fund helped make this easement possible.



**King-Rahl, Hillsboro, Loudoun County**

John King and Mike Rahl have permanently protected 82.54 acres in Loudoun County with an LTV easement. The property is located off State Route 690, which is a designated Virginia Byway. The property is a few miles north of Hillsboro and is nearly entirely covered with forest classified as “outstanding” by the Department of Conservation and Recreation’s Virginia Natural Heritage Program. The forested property provides significant conservation values, maintaining scenic views of Short Hill Mountain, protecting steep slopes and sensitive soils, and acting as a forested riparian buffer that protects water quality draining into the watersheds of the Catoctin Creek, a State-Designated Scenic River, the Potomac River, and the Chesapeake Bay. The forest also provides cover for wildlife. This property is part of, and contributes to, a larger approximately 4,800-acre north-south corridor of forest that makes up Short Hill Mountain north of Route 9 (Charles Town Pike) and extends north to the Potomac River, which is important connectivity for wildlife habitat. The easement prevents the property from ever being subdivided.



**Knights Branch, Spotsylvania County**

***“It matters now, but also for people 100 years from now. I am certainly thankful for land that was conserved 100 years ago. If we don’t preserve our open space now, there will be very little left for future generations.”***

RICH MCDANIEL

Two properties, consisting of 1,026 acres of land that is currently in timber will be preserved forever thanks to the efforts of Rich McDaniel. The two properties, located a few miles northeast of Lake Anna State Park in Spotsylvania County, are known as the “Knights Branch” properties, named for Knights Branch, a robust perennial stream running on or near the boundaries of these properties. The Knights Branch parcels had the potential to be divided into more than 60 residential lots. However, thanks to Rich’s conservation leadership, 56 of these lots are permanently extinguished. The property provides a unique snapshot of Virginia forest types and includes loblolly pine plantings, native mixed-pine stands, and significant mature hardwood. With nearly 700 acres of “Prime Farmland” soils, 66 acres of floodplain, and multiple streams; the property also provides an ideal habitat for many species including the native and endangered American Eel.

**Ohana, Aldie, Loudoun County**

Ohana Equestrian Preserve was founded in 2015 by husband and wife, Jim and Melissa Pankas, and is dedicated to ensuring land preservation and community programs at their equestrian facilities. 81 acres of land owned by Ohana Aina LLC was put into conservation easement with LTV. Located in Aldie, the property includes 55.9 acres of “prime farmland” soil, 27 acres of forest, and thanks to the easement, will forever remain as an intact farm. In October 2019, Jim



and Melissa expanded the farm by purchasing an additional 53 acres of land. In January 2020, the Ohana Preservation Foundation became a nonprofit 501c3 with a stated mission “to preserve land, promote the therapeutic nature of horses, and to support community programs through the Aldie Conservation Fund, Dropping the Reins Initiative, and The Jubinsky Fund.”



**NERD Farms # 2, Windsor, Isle of Wight County**

***“As Virginians, protecting this property supports our mission of protecting open spaces throughout Virginia. While this property could have been divided into many parcels, we are thrilled to reduce that to one.”***

NATHAN AND ED BLACKWELL

The NERD Farms #2 property is the second conservation easement between NERD Farms, LLC and LTV. The 132-acre property is in Isle of Wight County, within and on the southern boundary of the town of Windsor. The property had the potential to be developed into 26 lots with 5-acre zoning. Thanks to the Blackwell Family, this conservation easement eliminated 25 lots, drastically reducing the number of lots down to one. The open visibility of the property with 1,500 feet of road frontage on Buckhorn Drive provides great value for landscape preservation, establishing a significant portion of a “green-belt” around the town. The first donation of a conservation easement to LTV by NERD Farms, LLC was a 165-acre property in 2019, located in Clarke County.



**Scheel, Waterford  
Loudoun County**

*“We realized, shortly after moving to Waterford how important it was to protect and honor the history of the land and those that passed before us. To have been able to purchase this piece of history, to be its steward, and then to preserve it for the future has given us great peace of mind. So, it is for all these reasons that we sought protection.”*

GENE SCHEEL

The historic landscape of the 48-acre farm named “Orchardcroft” features rolling hills, views of the Blue Ridge and is an active cattle operation that is now permanently protected under an LTV easement, thanks to the Scheel Family Trust (Gene and Annette Scheel). Located 1.5 miles west of Waterford in Loudoun County, the property has road frontage on Old Wheatland Road, a significant route used in the French and Indian War and the Civil War. The public benefits of this agreement will be the protection of the scenic open space and agricultural lands of the property, and the prevention of subdivision. LTV’s Malcolm Forbes Baldwin Fund assisted with the transaction costs of protecting the Scheel’s farm, established in honor of LTV Board Member, Malcolm Baldwin. The costs associated with this easement were also partially covered with the generosity of Loudoun County’s Conservation Easement Assistance Program.

**Telegraph Hill  
Lincoln, Loudoun County**

On November 4th LTV recorded their 201st conservation easement on the Telegraph Hill property, permanently protecting this lovely old home and surrounding 61 acres. Four siblings, who had grown up on the farm, made a commitment, in honor of their late mother, to protect the farm that she, and they, had cherished throughout their lives. They began pursuit of permanent protection of the land, and they agreed that the best way to achieve this goal was with the donation of a perpetual conservation easement.

Were it not for the easement, the land could have been developed into a 12-lot subdivision, but thanks to this family’s dedication to conservation, the farm will remain intact. The historic home that the family grew up in dates back to 1840, and as part of the easement, it is protected as well. The property is one of the larger farms surrounding the historic village of Lincoln, so the easement helps perform the role of providing a portion of a “green belt” around the village. LTV was honored to have been chosen to help fulfill this family’s conservation goals.



**Thompson Foundation  
Upperville, Loudoun County**

*“Everyone in the community benefits from open space and the preservation of our history. Hopefully, this will inspire others in our community to put their properties into easement.”*

MARK THOMPSON

The Thompson family, through The Thompson Foundation, and in particular siblings Mark and Ann Thompson, placed a conservation easement on their 60.9-acre property, located 2.2

miles northeast of Upperville. The property has open, rolling topography with several ponds and stunning views of the Blue Ridge Mountains. The easement prohibits any building from being built on the property, which assures the permanent protection of this scenic open space and protects the property’s significant historic resources. The property is highly visible with road frontage on three public roads, including Millville, Greengarden, and Piney Swamp Road. The property is the site of significant cavalry maneuvers in the Battle of Unison (1862) and the Battle of Upperville (1863), in addition to being the site of a skirmish between Col. John Mosby and Maj. Henry Cole (1864). The Virginia Piedmont Heritage Area Association’s Bondi Family Land Conservation and Battlefield Preservation Fund assisted with the transaction costs of placing this property under conservation easement, as did LTV’s Deborah Whittier Fitts Battlefield Stewardship Fund, because it is located within the Unison Battlefield Study Area.

**Wagner-Norman  
Ruckersville, Greene County**

The Wagner-Norman property consists of 75,52 acres located in Ruckersville in Greene County and is owned by Scott B. Wagner and Kristin R. Norman. The scenic and highly visible property features a rolling landscape of open pastures and is currently being used for equestrian uses. The property contains over 2,000 feet of frontage on Rt. 629 (Welsh Run Road) and over 2,500 feet of Welsh Run, which is a USGS perennial stream, as well as 6.4 acres of associated wetlands. No division of the property will be allowed under the easement, thus maintaining this open space into the future.





## MEET THE LAND TRUST OF VIRGINIA'S 2020 BOARD OF DIRECTORS



### Jim Behan

Jim graduated from Penn State with a degree in civil engineering and was commissioned into the Air Force. Upon Jim's retirement in 1996, he and his wife, Connie, returned to their home in Waterford, Virginia and adopted their son, Alexander, from Russia. His second career involved engineering positions in the DC area including the NIH, White House, and Missile Defense Agency. Jim soon realized home ownership in the Waterford National Historic

District came with lots of volunteer work. Within eight years he had been the president of the Waterford Citizens Association and the Waterford Foundation. It was all a labor of love preserving the village and surrounding viewshed. It did not take much coaxing for Jim to join the LTV Board and help continue its preservation of outstanding open space properties. Jim, Connie and Alexander enjoy taking trips to familiar spots like Sanibel and South Beach, Florida, and more distant destinations like Southern Africa, Europe, and Brazil. When not traveling, Jim enjoys tracking his Nittany Lions' sports. Connie claims Jim would watch a Penn State chess match ... but sadly there isn't a team.



### Childs F. Burden

Childs was a partner in The Secor Group, a venture capital partnership, for over 40 years. He is a graduate of the University of Virginia and is a Chartered Financial Analyst. He is a founding member of the Virginia Piedmont Heritage Area Association (formerly known as the Mosby Heritage Area Association) formed in 1995. He is now Chairman Emeritus after having served as Chair and President

for many years. He has served on the boards of the National Trust property "Oatlands" as Trustee and Chair, the Civil War Trust, the Virginia Outdoors Foundation, the Loudoun County Historical Society as President, and the Loudoun County Heritage Commission. He is currently serving on the Boards of the Shenandoah Valley Battlefields Foundation, the Manassas Battlefield Trust, and has recently been appointed as Chairman of LTV. He is also looking for something to keep himself busy.



### Steffanie Burgevin

The seeds to Steffanie's growth in learning about conservation easements are plentiful. From being raised surrounded by cornfields, to childhood vacations in the mountains (East and West), to learning horseback riding as a wee kid, to 40 years of avid foxhunting in Virginia, to owning two farms in Virginia, and living in this beautiful state for over 50 years. Her heart is complete when she gets

to enjoy the open spaces and nature around her. Fortunately, one of LTV's founders, Linda Porter, made a cold call asking her to be on the Board, many years ago. Little did she know that this organization, with less than \$100,000 in assets at the time, could be what it is today. With a fabulous, dedicated group ever moving the needle, it has grown to over \$6 million in assets, with over 23,000 acres in 203 easements. She takes special pride in helping save so much of this land from further development. Retired from the Burgevin & Larkin Wealth Management Group of Wells Fargo Advisors, these days she spends her time riding over thousands of acres of preserved land in Loudoun and Fauquier Counties on her horses, all the while talking up the benefits of conservation easements with her riding partners.



### Jay Bryant

A Virginia native, Jay was born and raised in Middleburg and now resides in The Plains with his family. He enjoys spending time with his children and is an avid supporter of conservation. He attended UVa for a few years before opening his own computer company, which he owned and managed for many years. Jay now works as a private investor and venture capitalist. He joined the LTV Board in 2009.





**Christopher C. Dematatis**

Chris first visited the Blue Ridge Mountains between Ashby Gap and Snicker’s Gap when he was four years old. He explored that part of the Blue Ridge with family and friends every year for the next 45 years. Then in 1997, when he bought a property on the ridgeline just north of Ashby Gap, it felt as though he had moved home. Several years later he purchased an adjoining property and worked with the

Appalachian Trail Conservancy to donate conservation easements on both properties. The easements protect 450 acres in Loudoun and Clarke Counties that include 1 ½ miles of ridgeline. It was during that process that he first learned about the Land Trust of Virginia. He joined LTV’s Board in 2005 and served as Chair from 2016 to 2020. During his 48-year architectural design and land planning career he has worked on more than 160 custom residential projects including homes in Virginia, Maryland, West Virginia, Pennsylvania, North Carolina, Colorado and California. Chris has been a private pilot for 51 years and has flown to the Canadian Maritimes, the Florida Keys, the Bahamas, the deserts of the southwest, the lush valleys of the Pacific northwest, and all five of the Great Lakes. He has piloted several memorable flights in New Zealand.



**Jon Nuckles**

Jon was born and raised in Virginia’s northern piedmont, which ingrained in him a deep appreciation for the region’s unique beauty and culture. In addition to serving on the LTV Board, Jon is the vice-president of Citizens for Fauquier County. He lives in Orlean with his wife and two children and is an auditor with a federal Office of Inspector General. Jon has a B.A. in Public Policy from the College of William and Mary and a Master’s in Public Policy from George Mason University.



**Lilla Ohrstrom**

Lilla moved to Fauquier County from Washington D.C. when she was five years old, and she has had a home here ever since. While she went away to a girls’ boarding school in Connecticut and later to college in Paris, France, she ended up marrying a Virginia neighbor and they returned to live here after they had been married about 15 years. Before finally settling here, they also lived in NYC, Strasbourg, France and upstate

New York. The couple has raised four children here and have never regretted coming home to beautiful Virginia. She grew up riding to hounds and continues to do so, thus she has the advantage of really experiencing nature from horseback. This advantage planted a seed of deep love for the rural life and her ongoing desire to protect habitat. Her heart still breaks a little every time she passes a development in Northern VA. She is a trained and practicing artist and art therapist. Beauty and nature drives her work. She is also aware of the healing aspects of nature and what it does for the soul and Psyche.



**Polly Gault**

Polly Gault joined LTV’s Board in 2019. Polly and her husband have been active supporters of land conservation for almost 20 years and have placed properties in easement with Fauquier County, the Virginia Outdoors Foundation, and LTV. Polly worked for the federal government for 17 years in positions that ranged from Staff Director of the Senate Education, Arts and Humanities, to Chief of Staff at the Department

of Energy. She also had the very good fortune to serve as executive director of two Presidential Commissions, the first on AIDS/HIV Chaired by Admiral James D. Watkins and the second to set Congressional, Judicial and Executive Branch salaries, chaired by Lloyd Cutler, all being appointed by fellow Horseman Ronald Reagan. After she left the government Polly worked for Edison International as Executive VP for public affairs for another 17 years. She retired in 2013 and lives in Orlean with her husband Ben Cooper and currently 5 dogs, 7 cats, 8 goats, 2 donkeys and 11 horses. Most of these animals are graduates of Middleburg Humane Foundation where Polly has been a Board member for eight years.





### Phil Paschall

Phil has been actively involved in land conservation in Virginia since the 1970's. He has been a member of the Potomac Appalachian Trail Club for more than 40 years and has guided the PATC's land acquisition efforts for most of that time. He has worked with that organization to protect properties along the Appalachian Trail corridor and land within its viewshed in Virginia. Phil is one of

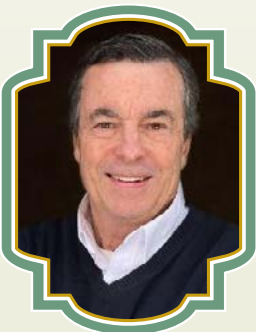
LTV's longest serving board members. He is the Co-Chairman of its Easement and Stewardship Committee and a member of the Executive Committee. Phil and his wife Betty live in Waterford. He has been a director of the Waterford Foundation and has been involved in that community's many projects to protect the rural character of one of Loudoun County's oldest villages. Phil earned a bachelor's degree and a law degree from the College of William and Mary in Williamsburg. He was a classmate of Patrick Henry.



### Kevin Ramundo

Kevin is a relative newcomer to land conservation. While it has always been important to him, his career as a corporate communications executive and family responsibilities, made it impossible to get as involved as he would have liked. That all changed when he moved back to Virginia and completed his career at Raytheon. First there was the successful effort he led to oppose the expansion of the Blackthorne Inn

near Upperville. Then he became involved in advocating against the draft 2019 Loudoun County Comprehensive Plan; blocking a proposed hotel, restaurant, and event center at the Barrel Oak Winery near Marshall; and, protecting open space elsewhere in Loudoun and Fauquier Counties. Along the way, he joined the Board of Citizens for Fauquier County (CFFC); began writing a conservation column in a local magazine; became a Board member of LTV; and was elected president of CFFC in late 2020. Kevin has been married for over 30 years to Anne D'Ignazio, and together they have three adult children. In addition, Kevin knows his way around the kitchen and the wine cabinet, and enjoys hiking, horseback riding and projects on their small historic farm in Upperville.



### Birge Swift Watkins

Birge has served as Director of LTV since 2001 and served as Chairman for four years. It has been exciting for him to participate in the growth and success of LTV as well as to see thousands of acres of Virginia landscape protected permanently. He is also currently a Trustee of the Great Meadow Foundation, Chairman and Director of the Fauquier Parks Foundation, and previously Chairman and Commissioner of the Vint Hill Economic Development Authority, and At-Large Councilmember for the Town of Warrenton. His business background includes real estate and financial investment, international higher educational ventures, and he currently sits on a number of company boards as a director or advisor. Back in his government days, he served on The White House staff, and later as Deputy Assistant Secretary of USDA, and has held senior positions at USAID and the Resolution Trust Corporation. Birge has a BA from Alma College, a MBA from London Business School, and a MPA from Harvard University. Birge and his wife, Liz, have lived in Fauquier County for 26 years. His pastimes include hiking, skiing, intensive yard work, and he occasionally dabbles in art.



### James E. Rich

Jim has been active in preserving Virginia's landscapes and historic resources for many years. He retired as a senior counsel for the Shell Oil Company. Before that he served as counsel to the US House Committee on Energy & Commerce. He has served on the Commonwealth Transportation Board where he led the effort for context sensitive road design and opposed destructive projects such as the Outer Beltway,

impacting the Piedmont, and the so-called Charlottesville Bypass. He serves as Co-Chairman of the Route 50 Task Force which implemented the Traffic Calming project from Paris, VA to Lenah, VA including the Gilbert's Corner and other roundabouts. He has also served as Chairman of the Virginia Board of Historic Resources and political chairman and advisor to former Congressman Frank Wolf. On LTV's Board, Jim has served as Chairman and as President. His central interest is to promote well-crafted easements which are clearly protective of conservation values such as historic, scenic, water, air, land, wildlife resources and the rural character of the countryside. He lives on a small farm in Fauquier County near The Plains.



### Claude Schoch

Claude is an internet entrepreneur who currently owns a rural internet provider business. He lives in The Plains where he is active in the equestrian and arts communities and serves on the Board of Directors of the Community Music School of the Piedmont. Claude has served as a Board member with LTV since 2012.



## VOLUNTEERS

At the heart of the COVID-19 pandemic, volunteers have responded to calls for help from our community, they are our everyday heroes! Volunteers are also vital to the success of our conservation work. It was volunteers who first started the Land Trust of Virginia and it is volunteers who are the backbone of our work today. The folks listed on this page have our heartfelt gratitude.

- Ken Alm
- Pamela Baldwin
- George & Nicki Bazaco
- Dianne Beal
- James Behan
- Paul Blue & Dianne Beale
- Rose Marie Bogley
- Sam & Uta Brown
- Jay Bryant
- Childs F. Burden
- Steffanie Burgevin
- Lisa Catlett
- Michael Catlett
- Joe Coleman
- Mary Ellen D'Andrea
- Luc Dejager
- Christopher C. Dematatis
- Pamela Donehower
- Laura Farrell
- Monica Fernandez
- Fred Fernandez
- Rebecca Baldwin Fuller
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- June Hambrick
- Kay Hayes
- Katherine Hunter
- Micaela Hyams
- Missy Janes
- Mary Judkins
- Stephanie L. Kenyon
- Samantha Kuhn –  
JK Community Farms
- Susan Lamons
- Montana Lanier
- Kalie Lasley
- Alex LeFleur
- Kyle & Sarah Jo Luby
- Reverend Weston Mathews
- Rebecca McDermott



*LTV staff and volunteers pictured here picking up trash along Atoka Road for the Adopt-A-Highway program.*

- Amy McNeely
- Jeff Millington
- Linda Millington
- Vicky Moon
- Connie Moore
- Eleanor Morison
- Martha Munn
- Stephen & Carole Napolitano
- Jonas Neihardt
- Jared Nieters
- Janet Nolan
- Jonathon Nuckles
- Suzanne Obetz
- Lilla Ohrstrom
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- Stacey Patmore

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Downtown Greens
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- Laura Rheintgen
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- Linda Taylor
- Laura Thorpe
- Catharine Tucker
- Mariette Vanderzon
- Lynn Vendinello
- Birge S. Watkins
- April Wintle
- Carmel Wood
- Kaylee Young

# ANNUAL REPORT

## LOOKING OUT FOR TOMORROW, WITH A PLANNED GIFT TODAY


Do you see and feel the changes happening all around us? Each day more and more of our land, our open spaces, our wildlife habitat, are disappearing. Our forests are being cut down, the strain on our water resources is increasing, and our children are bombarded by technology while they desperately need connections to nature. With all these pressures facing rural Virginia, are you looking ahead and wondering, “What will Virginia look like decades from now?”

Thankfully, you can make a difference for the future. You can make a greater impact that goes beyond your lifetime, with a gift through your will or trust.

Perhaps you feel that you don’t have “that kind of money,” or “that much land.” Or maybe you don’t know where to start.

The good news is that it is easy to start a conversation about your vision for the future and how conservation can help. For a confidential conversation related to planned giving options that include gifts of land, naming LTV in your will, trust, or other estate plan, please contact Sally Price at 540-687-8441 or at [sally@landtrustva.org](mailto:sally@landtrustva.org). We would love to hear your passion for conservation and how you want to help.

If you have already included us in your estate plans, please let us know so we can thank you for your generosity.



Leaving a legacy gift is a way to honor an organization that maintains its mission and meets goals successfully, but it also is a means to honor a personal connection.

### MEMBERS OF THE LEGACY GIVING FUND

**Childs F. Burden**  
**Steffanie Burgevin**  
**Lolly Burke**

**Christopher C. Dematatis**  
**Andrew S. Garrett**  
**Joseph A. Miller**  
**Kathleen Ribaudo \***  
**James E. Rich**

*\*deceased*

### LOLLY BURKE

*tells us why...*

“ I love the land and want to save it for all the birds and animals that need it. I feed my creatures every day and they bring me so much happiness.

I am very grateful to all the landowners who have put their land in easement with the Land Trust of Virginia. Thank you all so very much!!”



THE PHANTOM

*Garden Party*

LTV's 22<sup>nd</sup> Annual Garden Party  
to Celebrate the  
Virginia Countryside

Due to the Covid 19 pandemic, the Land Trust of Virginia cancelled our 22nd Annual Garden Party, scheduled for Sunday, May 31st, 2020. Instead, LTV presented a “Phantom Garden Party”, in an effort to continue our grand tradition and enjoy each other’s company, even if only virtually.

For 21 years, families who have put their properties into easement, our supporters who have financially helped us do this work, and friends who appreciate our protected open spaces, have gathered to celebrate all that we have accomplished together. Financially, this annual celebration has helped raise the funds we need to keep up our conservation work. Donations from the community to our silent auction (part of the event), ticket sales, and Garden Party sponsors have enabled us to raise the funds that support our work from spring through mid-summer.

Our Garden Party Committee was willing to do the work and our corporate donors, silent auction donors, and contributors showed they were still willing to support LTV even if the party did not actually take place. LTV's first ever Virtual Garden Party was a great success!

**2020 Phantom Garden Party Attendees**

On Sunday, May 31st 380 people tuned in to LTV's 22nd Annual Garden Party to celebrate the preservation of thousands of acres across the Virginia countryside and watch a video, produced by Michael Jarvis and Weston Trussel. The video was a charming mix of pictures of the last four Garden Parties, recorded messages from volunteers Paula Robinson, Elle Morison, and Robin Short, proudly displayed logos of our wonderful 22 corporate supporters, plus the listing of 140 people who, despite the cancellation of the event, made generous contributions. Some had contributed before we cancelled the event but graciously said, “keep it”, when we contacted them to report the event had been cancelled.

Each year, the income from this annual Garden Party, supports our work from about February through July, so canceling the party was a hard hit. But because of your generosity our work strongly continued.

**Our friends sent in pictures and the following messages:**

The LTV Garden Party is always one of the highlights of the year. We’re so glad to have enjoyed it vicariously. All the best to this wonderful organization which works to protect our beautiful area.

– Steve & Dianna Price

I thought the video was delightful! Sally was beautiful – the music was nostalgic – photos were fun – message was on point. For the first virtual garden party in history – I think you all nailed it. Congratulations on rising to the pandemic challenges and bringing a little joy to the Land Trust community.

– Paula Robinson



LOVE the work LTV does and proud to promote them and landowners in Middleburg Life’s monthly magazine. Thank you for all you do!

– Heidi Baumstark

The Land Trust of Virginia is an integral part of our community, their board and staff work endless hours to preserve open land. I thank them and can’t wait to celebrate at their next Garden Party.

– Barbara Sharp

What a lovely video. What a fabulous cause! Our open space is what has kept us all sane during this period of self-quarantine. Keep up the most critical work in these trying times. Can’t wait to celebrate in person again soon.

– Lynn Vendinello



Lilla Ohrstrom



Linda & Winston Porter



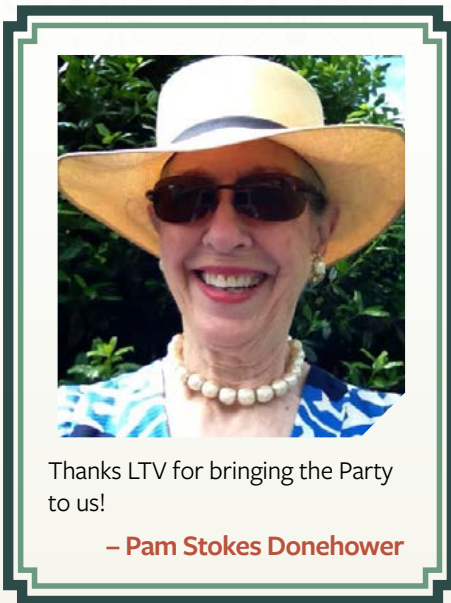
Dev and Kerry Roszel



Mary Ellen D'Andrea



Joyce & Dick Upsal



Thanks LTV for bringing the Party to us!

– Pam Stokes Donehower

Imagine how beautiful the Garden Party would have been with this perfect weather we're having today. There's nothing better than a day like today in the Virginia countryside, and the important work of the Land Trust of Virginia is what allows us to enjoy it each and every day. Heading back outside now!

– Stephanie Kenyon

So looking forward to this!

– Vicki Van Mater

Great work and delighted to help and fun to see my photos too. Kudos all.

– Vicky Moon

Love the video of the parties past! Wonderful memories. Wistful for not being able to do this in person today. A spectacular day for a party! Thank you everyone for working so hard on behalf of what I think is one of the best conservation organizations in the country.

– Steffanie Burgevin

A splendid virtual celebration of an outstanding organization with an important mission! We loved the video and look forward to seeing everyone next year.

– Rebecca and Jim McDermott

Perfect day for a garden party! Congratulations on all your hard work already in 2020. I just finished riding on land your LTV covenant protected and it will be as beautiful years from now as it is today. Thank you!!!!

– Polly Gault

Beautiful pictures. Hope new ones can be made next year.

– Jackie Fleming

Lovely effort and a great cause! Keep up your brilliant efforts. Thank you!

– Kitty Dove

What an imaginative way to keep the tradition alive! Here's to your successes—past, present, and future.

– Bill Howard

Mother Nature gave a nod to our annual LTV Garden Party today by throwing a most spectacular party of her own for us all! Thank you to all of our party guests, donors and land easement holders for honoring, recognizing and saluting our precious, irreplaceable land. As an LTV volunteer it is my calling to assist with LTV's momentum and success! Salut mon vieux, a la prochaine, so long until we meet again!

– Laura R Thorpe  
Salut mon vieux. A la prochaine



Open space is more important than ever. Our easements provide visual solace, cleaner air, filtered water and joy for all who live here and visit!

– Missy Janes



# VOICES FROM THE LAND

In 2020, LTV launched a public outreach campaign to better connect the people of our community with the work that we do. One way that was accomplished was through a public online initiative via emails, social media, and website posts called, *Voices from the Land*. Property owners, who have donated conservation easements to LTV, told personal stories and shared images, expressing how they were faring through this difficult year.

**These stories can be found on the LTV website: [landtrustva.org/success-stories/](https://landtrustva.org/success-stories/)**



**Catharine Tucker**  
*(center of photo)*

“Sitting on a dead oak log, minding my own business, listening and looking to see what I can see. Titmouse across the creek hollerin’ “Peter.” Ovenbird calling insistently for the Teacher. Bluegray gnat catcher snuck up the hill and gleaned something off the undersides of the holly leaves, whistling softly.”

CATHARINE TUCKER



**Downtown Greens**

“In this moment of uncertainty one thing is certain: this 2.8 acre urban greenspace will remain a refuge for city dwellers and wildlife in perpetuity thanks to the conservation easement we have with the Land Trust of Virginia.”

SARAH PERRY, EXECUTIVE DIRECTOR, DOWNTOWN GREENS



**JK Community Farms**

“We are doing everything we can to grow to meet the need of our community and ensure that everyone has access to healthy food... with the help of the Land Trust of Virginia, we were able to put about 150-acres into conservation easement, we are currently using 78-acres – so we have space to expand and grow to meet the need.”

SAMANTHA KUHN, EXECUTIVE DIRECTOR, JKCF





**Robert Greenlaw and cows**

“There’s nothing quite like knowing where your food comes from. And while some people may return to buying the cheaper foods found at the grocery and big box stores, we anticipate that more people will stick with us as they increasingly value the new personal relationships they have with their food and appreciate the higher quality that comes with small farms like ours.”

ROBERT GREENLAW



**Kyle, Mary Owen and Sarah Jo Luby**

“As a local equine veterinarian, preserving farmland for equestrian activities is particularly important to me. I travel to many farms farther east that are slowly being gobbled up by development. It is comforting to know that our land is forever protected!”

SARAH JO LUBY



**Stephen and Carole Napolitano**

“Living on an historic property in western Loudoun County, with vistas of the Blue Ridge to our west and the Short Hill to our east, is a gift in any season but never so much as in this spring of confinement, when an abundance of simple pleasures lie just outside our doorway.”

CAROLE NAPOLITANO



**The landscape at Montebello**

“We relish the fact that we can keep and protect our land which has not changed much since our forefathers began their lives here 270 years ago. Our land includes over 300 acres of woodlands which are home to a myriad of wildlife.”

COLIN & ANDREA ROSSE



## VIDEO STORIES

Another component of LTV's 2020 public outreach initiative was a series of video stories about LTV easement property owners and their properties. Our conservation work would not be possible without your support, so we wanted to share with you the open spaces, the land, that you are helping to protect. The series was featured online and told the stories of five of the landowners who had put their properties into easement with LTV, who wanted to share their love of their land.



**Earth's Echo Farm**

ROBERT AND GINI GREENLAW



**Downtown Greens**

SARAH PERRY



**Peace and Plenty at Bollingbrook**

ROSE MARIE BOGLEY



**Silverbrook Farm**

DOT SHETTERLY



**WeatherLea Farm and Vineyard**

PAMELA BALDWIN

## 2020 SUPPORTERS

Our work would not be possible without the generous support of all the people listed on the following pages. Together, we are conserving the spaces we all love. A special thank you to our 2020 supporters.

We are honored to recognize those people who have given consecutively for \* five or more years and \*\* for 10 or more years.

### Conservator (\$10,000+)

A very special thank you to Jacqueline B. Mars\*\* for her many years of support.  
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 Mr. John C.O. Bryant \*  
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 Ms. Steffanie Burgevin \*\*  
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# 2020 GIFTS IN MEMORY OF WINSTON PORTER

## The Winston and Linda Porter Conservation Fund

Our dear friend and longtime Land Trust of Virginia supporter, Dr. James Winston “Win” Porter passed away in the fall. Win had an impressive career. He received a B.S. in chemical engineering from the University of Texas at Austin, and a PhD from the University of California at Berkeley where he met Linda. After graduation and getting married, they moved to Saudi Arabia, where Win served as head of the Chemistry Department at the College of Petroleum and Minerals and then as Bechtel’s Program Manager for the Jubail Master Plan. This plan laid the groundwork for the 20-year \$30B Saudi Jubail Industrial Complex. In 1979, Win opened his consulting firm of Porter & Associates in Leesburg and in 1995 President Reagan appointed him as Assistant Administrator for Solid Waste and Emergency Response at the EPA. He was National Program Manager for the Superfund and RCRA programs. In that position, Win established a national 25 percent recycling goal for the country’s municipal solid wastes, which was reached in 1995. Linda Porter was a founding member of the Land Trust of Virginia, and we are forever grateful for Win’s and Linda’s many years of support.



Donations received in Win’s memory and honor, and designated to the Winston and Linda Porter Conservation Fund, were received from the following:

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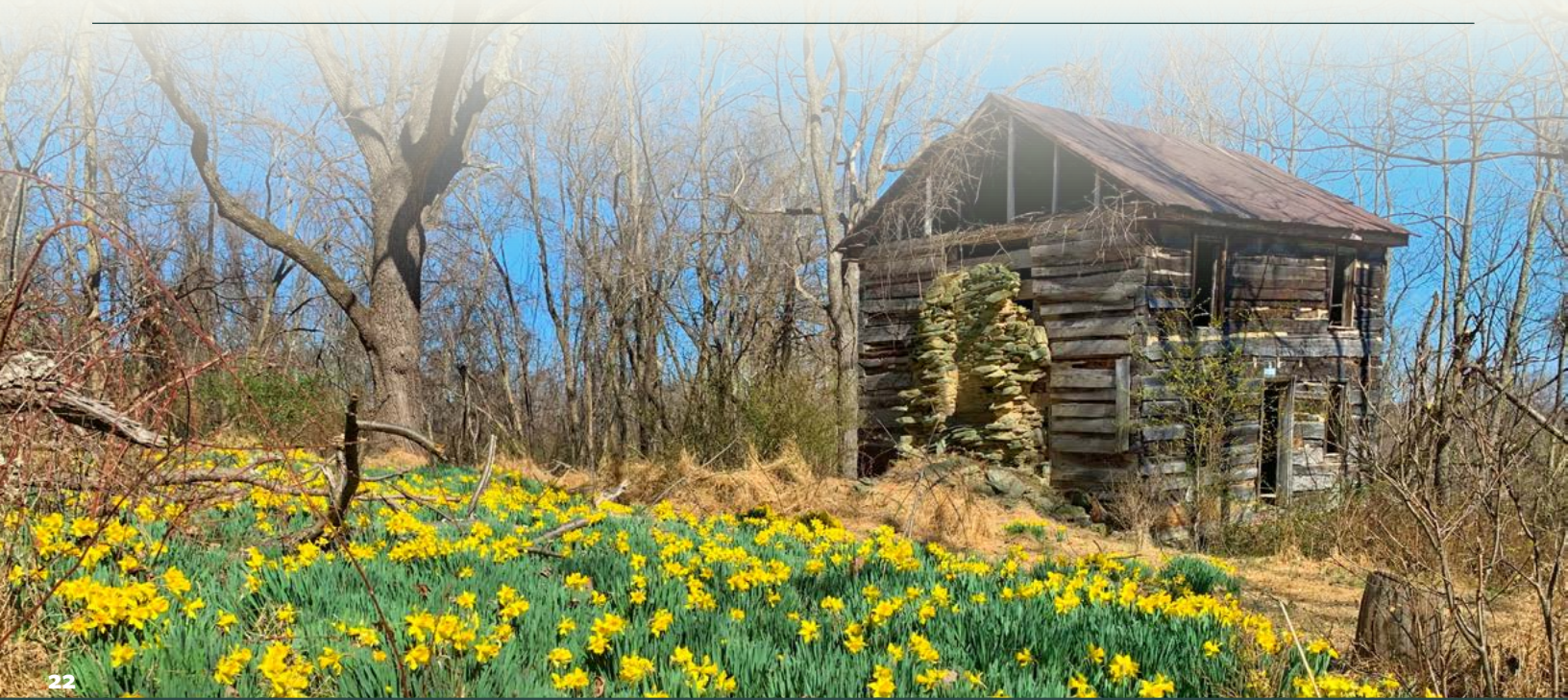
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### 2020 Gifts were made in Memory of:

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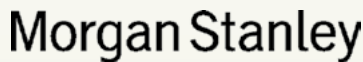
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Front Cover Image: From left, LTV Development Manager Kerry Roszel; LTV Director of Conservation and Stewardship Ashton Cole; landowner Melissa Cantacuzene; her daughter, Clarissa Echezarreta; LTV Executive Director Sally Price; and LTV Stewardship Manager Isa Bryant. All standing on the latest piece of land placed into easement by the Cantacuzene family.

Cover Image photograph by Times-Mirror/John Battiston